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## SMART LOCKS FOR COWORKING

Enhance the access experience for trusted users as you increase security and safety. Improve work space efficiency, utilization, reduce staffing costs and effortlessly incorporate future growth.

**Streamline your operations and supercharge member satisfaction.**

[www.saltosystems.com.au](http://www.saltosystems.com.au)

**SALTO**  
inspired access

*Steve BURTON*  
SECURITY SUPPLIES





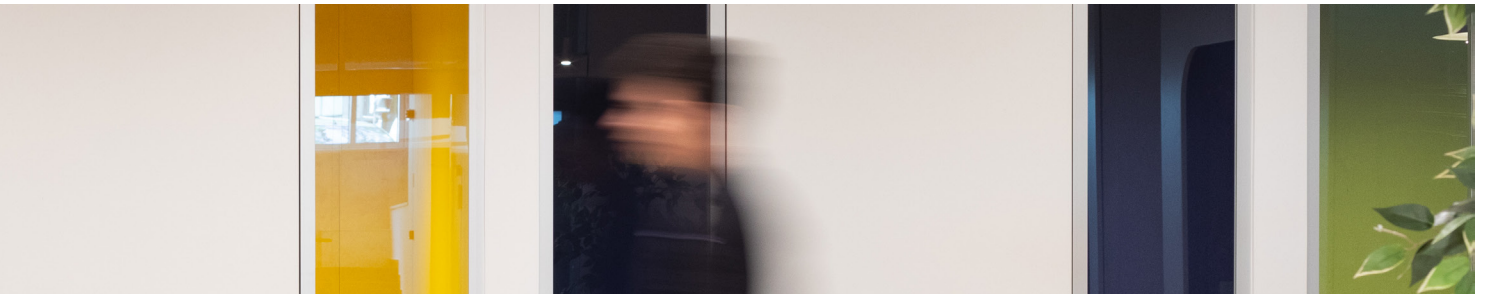
**Since 2001, SALTO Systems has been delivering state-of-the-art, wire-free, and keyless electronic access control solutions and has established a strong presence in the rapidly growing coworking spaces market.**

Coworking spaces present special security and operations challenges to owners and managers needing to deliver end users a seamless access control experience. A coworking space community has a continuously changing membership that comes and goes according to varying schedules. But what would be virtually impossible to manage with mechanical keys is quite easily managed with smart, secure, wireless, and mobile electronic locking solutions from SALTO.

Digitalisation and new technologies are transforming the world of work and the access control market. SALTO is synonymous with innovative solutions that set new standards in security, manageability, flexibility and design

that bring real-world benefits. The pioneering SALTO Virtual Network SVN data-on-card and technology platforms provide stand-alone, smart locking solutions that continue to set SALTO apart. SALTO's recent technological expertise has brought SALTO to leading positions in both cloud-based access control technology and mobile access solutions which work together to deliver comprehensive access control solutions for the working spaces market, in particular.

Whether it's a shared working space with a single building or a larger coworking brand with many locations, SALTO creates a more secure, flexible, and strategic value for businesses of every size. SALTO helps working spaces, people, and their businesses streamline operations by offering global scalability and providing smarter keyless access that delivers flexible and collaborative work spaces, communities, and services.



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## SALTO

About us.



## Coworking

Streamline your operations and supercharge member satisfaction.



## Solutions

Access made easy and secure.



## Products

Smart electronic locking platform designed to be secure and to work with any door.



## ABOUT US

# SALTO SYSTEMS

SALTO Systems revolutionised access control with the introduction of the SALTO Virtual Network SVN data-on-card technology and the advanced battery-operated wireless electronic smart door lock range in 2001. For 20 years SALTO has been synonymous with innovative solutions – including stand-alone, cloud-based and mobile applications – that set new standards in security, manageability, flexibility, and design that bring real-world benefits to virtually any door and building type. Across a broad range of industries and applications, SALTO is widely recognised as a global market leader in smart electronic access control solutions.



## OUR PURPOSE

SALTO Systems develops and manufactures advanced and reliable wireless electronic locking and access control smart solutions that provide a smoother, more comfortable, and secure daily life for the people using our systems.

We bring added value to our clients, making it easier for decision making and smarter management of facilities. Our goal is to not only be within the top three companies in our sector in the world, but to also be your number one smart electronic access control provider. As an organisation, we intend to create an ecosystem of end-users, clients, partners, collaborators, and suppliers with whom we build long-lasting, win-win relationships guided by closeness, flexibility, integrity, and trust.

We strive to be an attractive company for the people working at SALTO advantages, services, and attention that helps contribute to improving their personal and professional goals. We expect and appreciate efficient and responsible work but also the passion to provide best of breed solutions and cutting edge technologies to our customers.

At SALTO, we are aware that in addition to the products, technologies and services we deliver, we are part of a much broader framework. For this reason, we are committed to being responsible as it relates to the environment and sustainability. This responsibility goes beyond corporate goals, being our firm compromise to keep alive a range of activities consistent with these principles continuously.

+1,500

+250

+40

## Team

Professional team members who – with their work, passion, and talent – contribute to the creation of innovative technologies and solutions.

## R&D

Professionals dedicated to the engineering design and development of new technologies applied to access control and infrastructure management.

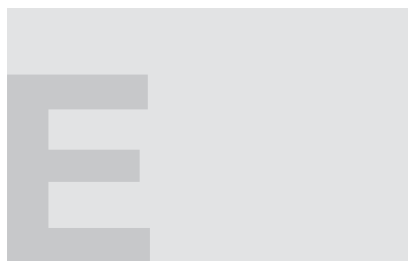
## Offices

A global international structure with 28 subsidiaries.

## SUSTAINABILITY - ESG

**Our commitment to Environmental, Social and Corporate Governance contributing to the application of circular economy principles.**

SALTO Systems has undertaken a profound transformation towards an increasingly-sustainable model to respond to our environmental and social impacts, as well as to the main challenges faced by the access control and security market. By proactively responding to social issues, SALTO contributes to the achievement of specific SDG objectives through its responsible corporate policies.



### ENVIRONMENT

**Innovating to meet social and environmental challenges.**

We adopt practices that minimize our carbon footprint, consume energy responsibly, reduce waste, and maximize resource usage and sustainability.



### SOCIAL RESPONSIBILITY

**Enriching communities and inspiring people.**

We want people to be happy and communities to be strong which is why we collaborate with communities around the world to provide support to improve living conditions and help people



### GOVERNANCE

**Ethics and Compliance**

Our commitment to contribute to sustainable development. Our Code of Conduct, Quality and Environmental Policy, Security Policy, and Health and Safety policy – apply to the way we do business and to our conduct with the communities in which we operate.

## SOLUTIONS

# SMART ACCESS FOR COWORKING

### Streamline your operations and supercharge member satisfaction.

As work patterns change, flexible workspaces grow in popularity. Spaces face unique challenges combining seamless access with managing demand and providing welcoming, secure, cost-efficient work and collaborative ecosystems.

While corporate offices cater to a stable workforce requiring space at similar times, coworking spaces have a dynamic user base coming and going every day of the week.

Whatever the business model, the challenges of flexible workspaces are tough to manage with mechanical keys.

Coworking business operators and office managers worldwide are finding these solutions in SALTO smart, secure, wire-free and mobile electronic options that provide:

**Seamless, keyless coworking space experiences.**

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**Automated access permissions via your booking or space management platform.**

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**Managing multiple working spaces within the same platform to improve security, reduce shrinkage and increase operational efficiency even further by integrating with third-party applications.**

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**Combining workplace flexibility with enterprise-grade security for users, staff and assets.**

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**Analysing valuable data to identify trends, optimise usage and support community development.**



## SOLUTIONS TO MEET ALL OF YOUR COWORKING NEEDS



### SALTO KS HAS AN ACCESS CONTROL SOLUTION TO MEET ALL OF YOUR COWORKING NEEDS:

#### 01 RECEPTION AREAS:

Provide access control credentials to those needing general entry into your coworking space. From there, access can be restricted to general areas and shared desks or provided to gain entry into a private office if they have reserved one.

#### 02 COPIER MACHINE & WORK ROOMS:

Give access to use copier machines and equipment. The ability to track who uses what machine and how often can provide insight for operations.

#### 03 MEETING ROOMS:

Meeting rooms can remain open during non-reserved times or can be set to allow access by certain individuals when they are reserved.

#### 04 BREAK ROOMS/KITCHEN:

Control who can gain entry into supply cabinets and pantries.

#### 05 EMERGENCY EXITS – PANIC BAR:

Solutions to secure emergency exits and panic bars to ensure complete control of access and permissions for staff, visitors, and coworking users.

#### 06 LIFT/ELEVATOR ACCESS:

Designed to make your elevator more intelligent and secure. Add this highly-adaptable solution to your new or existing elevator system and provide access to the floor linked to user access rights.

#### 07 VENDING MACHINE ACCESS:

Access control can be combined with POS and purchase points to provide a cashless card solution.

#### 08 POD PHONE BOOTH:

Coworking solutions are all about flexibility and convenience. SALTO KS access control means you can configure the Pod Phone Booth access to meet your ever-changing needs while providing – or limiting – access at the same time.

#### 09 CAR / BIKE PARK AND ENTRANCE GATE:

Access control can even extend beyond the doors of your coworking solution to the car park. Using the same SALTO KS credential coworking clients can gain access to the car park.

#### 10 OFFICE SPACE:

The ultimate in coworking spaces is the private office. Clients can be given access for an hour, a day, a month – or beyond – easily with SALTO KS.

## FOCUS AREAS



### MEMBER EXPERIENCE

Improve your member experience and simplify your access control by leveraging the latest in coworking technology.

Integrate office access control systems with member services. Create joined-up access solutions that support client satisfaction, retention, and recruitment.

- **Smart-tech convenience.** Allow members to enter and exit more efficiently by replacing cumbersome keys with 21st-century SALTO smart-technology access options, including smartphones (iOS and Android), Tags, or PIN codes.
- **Greater flexibility.** Add or change users' access permissions remotely, avoiding the need to wait for on-site management.
- **Intelligent control.** Integrate with management tools for booking/reservations, community engagement, space management, and more. Only when your booking is finalized you receive access. Manage peak time demands, ensure maximum availability for clients, and monitor leak usage.
- **Personalisation.** Link access to membership plans or time-based privileges or restrictions.
- **Build trust.** Deny access to unwanted visitors, give users the reassurance of maximum security whenever they work in your spaces.



### STREAMLINE OPERATIONS

Streamline coworking space management with SALTO smart access and optimize utilization to maximize return and monetization.

Leverage your access control system as a tool for automated daily functions and analyse valuable data to help you build your community and optimise your spaces' utilisation.

- **Link room-booking system** with access control to improve meeting room management.
- **Control remotely.** Operate effectively 24/7 - with or without on-premise staff – and manage multiple facilities from a single, central administration point.
- **Improved utilisation.** Empty or overbooked spaces both mean lost revenue. Manage your spaces more effectively to ensure maximum utilisation and monetisation.
- **Automated daily functions.** Improve maintenance planning, save time and reduce the requirement for on-site staff whilst automating daily operations and incident responses with Salto solutions
- **Clash avoidance.** We are linking meeting room bookings with access control, avoiding shared-space friction between different workers and businesses.
- **Better visibility.** 24/7 logging provides valuable, actionable insights to help build your community and optimise your spaces' utilisation.





## FLEXIBILITY & SCALABILITY

Enjoy the flexibility of SALTO, making it easy to scale your access infrastructure. Add or remove new doors, lockers, meeting rooms, floors or locations, anytime and anywhere.

SALTO's access control solution is flexible and scalable, allowing you to add and expand your electronic-locking infrastructure.

- **Built to work on every door.** SALTO makes smart access possible on any door – however unusual – from gates to lift access, locker locks and emergency exits. With a large variety of finishes, SALTO ensures that each design will match your space's unique character.
- **Full integration with your software.** SALTO solutions integrate readily with existing working space management software tools.
- **Easy to install and maintain.** Connecting to your building's IoT network via a cloud or on-premise setup, SALTO avoids the cost and complexity of rewiring every door.
- **Support whenever, wherever needed.** Our worldwide network of trained and certified installers means you will always get the support you need.



## SECURITY & SAFETY

Improve safety and security for members, visitors, staff, equipment and assets. SALTO keyless solutions deliver reliable access control and provide a 24/7 audit trail.

Achieve reliable access control, physical safety, and simplify security plans to ensure your community, visitors, and working spaces stay safe.

- **Advanced security.** Redefine and create a policy for access control with a SALTO-enabled comprehensive plan. Give authorised clients 24/7 access, restrict drop-in visitors to business hours.
- **Peace of mind for everyone.** Improve physical security in your working space during and after business hours.
- **Instant and safe access.** Manage who can access what, when, and where in real-time. Easily grant access to visitors, employees, or delivery services.
- **Easily add safety integrations.** The SALTO platform integrates with CCTV, fire alarm, time and attendance, other systems by centralising everything on one simple management platform.

## SOLUTIONS



# SALTO KS

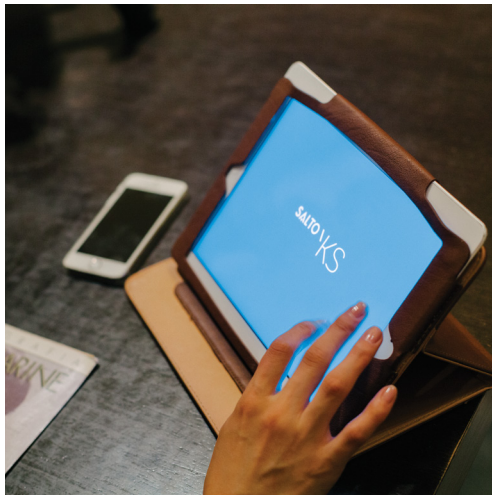
## CLOUD-BASED ACCESS CONTROL SOLUTION

Proven reliability and recognised stability bring the option of cloud access control to every business, providing vastly better functionality and performance than is possible with a traditional mechanical solution. Cloud-based access control is a flexible solution that requires no software installation, nor the cost of a fully-wired electronic product. All you need is an online device with an Internet connection.

SALTO KS is built for any business looking to manage access in an easy and secure way. No matter your industry or the size of your business, we've got the cloud-based access control solution that fits your needs.

### Understand the SALTO KS ecosystem.

SALTO KS is a simple, yet sophisticated and flexible cloud-based smart access control solution that fits the needs of your business today and tomorrow. The four parts of the SALTO KS - Keys as a Service - cloud-based access control solution are: Web & Mobile App, IQ, Electronic Lock & Smart Key.



### WEB & MOBILE APP

#### EASILY GRANT SPECIFIC ACCESS

Have full control of all functions and features from the web app. And, while on the go, use the mobile app for keeping track of events, remote unlocking, and blocking.



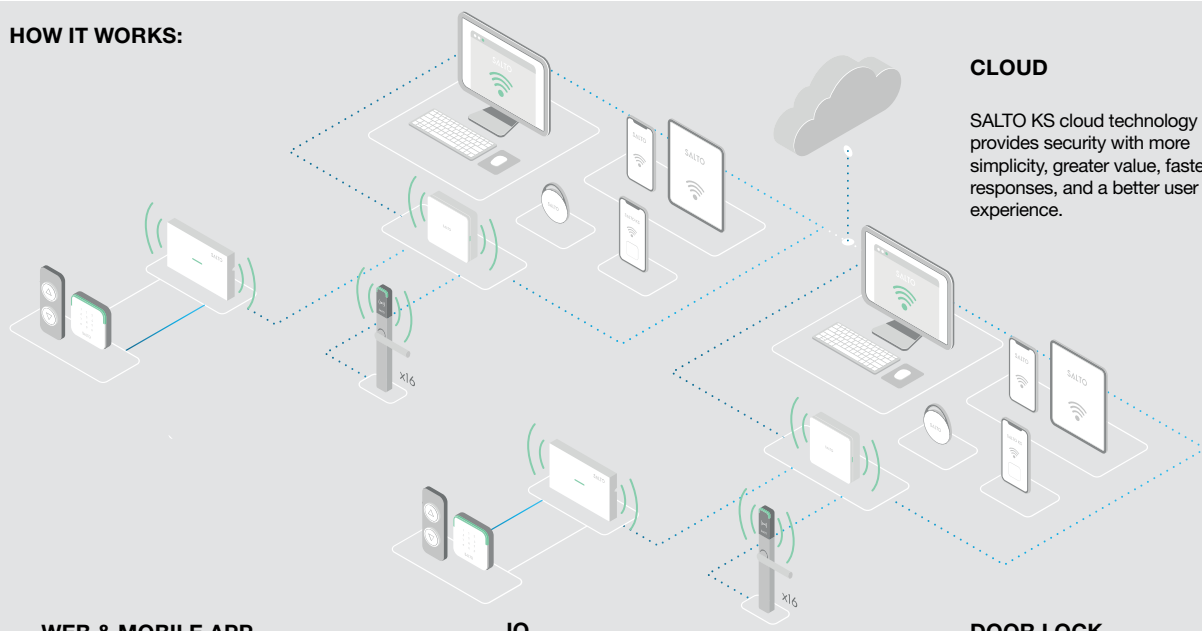
### IQ

#### THE CENTRAL HUB OF YOUR SITE

The SALTO KS IQ receives all changes and settings from the SALTO KS application and ensures that all locks are updated within seconds. The IQ serves as the brain of your site, connects your wireless locks to the cloud, and can be extended by adding additional repeaters if needed.



**HOW IT WORKS:**



**CLOUD**

SALTO KS cloud technology provides security with more simplicity, greater value, faster responses, and a better user experience.

**WEB & MOBILE APP**

Your portal to your account, where you can create access groups, manage users, and view entries to your properties from your computer or mobile devices.

**IQ**

The IQ comes in different variants (Wi-Fi, PoE, cellular) to connect to the cloud and Bluetooth to connect to the SALTO KS smart lock.

**DOOR LOCK**

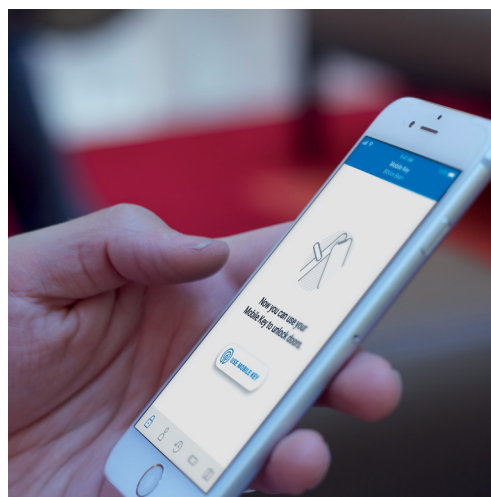
The user smart Tag or mobile triggers the lock to engage within seconds so users or staff can enter easily and according to their access rights.



**ELECTRONIC LOCK**

**WIRE-FREE & COMPATIBLE WITH YOUR DOOR**

SALTO KS sites are equipped with wireless SALTO locks. SALTO locks can go on any door in the world, however unusual the door may be. SALTO offers a broad range of hardware including electronic locks or cylinders for main entry doors and internal meeting rooms and wall readers for all electric doors including gates. These solutions make smart access to any door possible.



**SMART KEY**

**MOBILE OR TAG ACCESS**

You can always use your smartphone to unlock doors, but as a second credential you can also use Tags. A Tag is a physical device (contactless key fob) that works based on RFID. With a built in secured chip, an opening can be triggered by directly presenting the Tag to the lock.

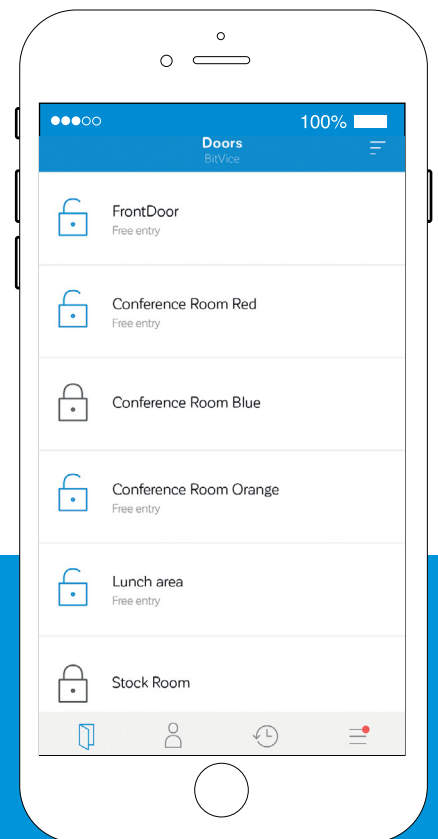
WEB & MOBILE APP

# MANAGE USER ACCESS ANYWHERE, ANY TIME

SALTO KS is the perfect solution for any type of building facility because it gives management the capability to quickly assign access rights or delete them.

SALTO KS makes access control a smarter way to manage business access. Installation is easy and the solution is affordable – and can grow right along with your business. System administrators can forthwith and conveniently manage all user access through a simple and intuitive cloud-hosted access management web dashboard.

With SALTO KS manage user keys, monitor all activity, and assign different access levels from any device, anywhere, anytime.



## MOBILE APP:



### ENTRIES

View all entries and incidents or remotely open a selected door.



### ALERTS

Be informed on entry activity with messages and notifications.



### MOBILE ACCESS

Send or receive a digital key to open any door or gate with your phone.

The SALTO KS mobile app allows SALTO KS users to remotely manage and monitor their door access activity across all their SALTO KS systems:

- Swipe-to-open doors.
- Block/Unblock user smart Tags, in case someone lost their keys.
- Oversee events on all doors across all systems.
- Verify and open doors and block users with Touch ID.



## PRODUCTS

# SMART DOOR LOCKING PLATFORM FOR EVERY ACCESS NEEDS

## SMART ELECTRONIC LOCKS DESIGNED TO BE SECURE

SALTO delivers an easy-to-use electronic locking platform that integrates all your physical security needs through smart, wireless, and battery-operated smart locks, giving you all the latest users' access information for virtually all of the doors in your facility.

SALTO offers a broad range of hardware, making smart access to any door possible. Designed to cover every access point type and with the latest technologies to protect against advanced attacks, SALTO's electronic locking platform technology leverages industry-leading security practices, including advanced encryption to provide users a secure and seamless keyless and mobile experience.

## HELPING YOU EXPAND

With SALTO, it's easy to expand to a new room, floor, or as many locations around the world. SALTO's access control expertise and hardware quality allow it to work with with any door in the world, however unusual the door may be. With a worldwide network of trained and certified installers, you'll always have the support you need wherever you decide to expand.



### ELECTRONIC LOCKS

With a large variety of models, electronic escutcheons fit virtually any door. They are also suitable for use at fire doors and emergency exits.



### ELECTRONIC CYLINDERS

Extensive range of compact-sized electronic cylinders and profiles designed for doors where fitting an electronic escutcheon is not possible or required.



### READERS AND DOOR CONTROLLERS

A complete range of readers and controllers facilitate the expansion of SALTO access control benefits to every door to provide your facility with a complete security solution.



### DOOR COMPATIBILITY & STANDARDS

Totally wire-free and compatible with most European, Scandinavian, and ANSI mortise locks and tubular latches.



### DESIGNED TO COVER EVERY ACCESS POINT

Extensive range of electronic locks, cylinders, and readers to cover all the needs of any type of building.



### EASY TO INSTALL

Designed to be installed in doors with existing locks, with no need for additional modifications or wiring.



### SECURE MOBILE ACCESS

Complete mobile-compatible electronic-locking platform makes it easy and secure to incorporate smartphones as a part of your access control solution.



### SECURITY STANDARDS & CERTIFICATION

Industry security standards ensure the quality and durability of locks with extensive tests and certificates, defined benchmarks of operation, and security.





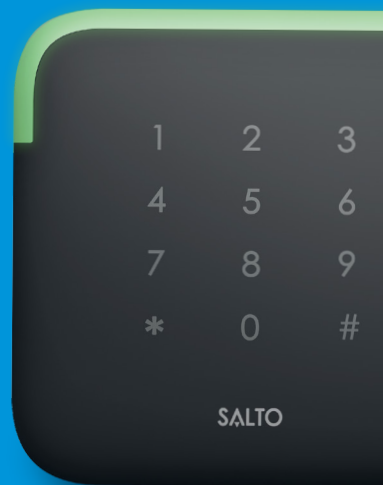
SALTO Space

**SALTO Space - Data-on-Card -**  
On-premises Access Control Technology Platform

**Standalone, virtually networked, wired and wireless smart locks, all working within a single access control technology platform.**







# SALTO SPACE DATA-ON-CARD ACCESS CONTROL SOLUTION

## ACCESS CONTROL FOR SMARTER BUSINESS MANAGEMENT

SALTO is driven by continuous innovation and is committed to developing the most technologically-advanced and aesthetically pleasing electronic locking solutions. Our pioneering SALTO Virtual Network SVN data-on-card platform provides stand-alone, networked locking solutions that continue to set SALTO apart. From the beginning, our technological expertise has evolved to leading positions in both cloud technology and mobile access solutions.

SALTO's SPACE data-on-card access control technology on-premises platform is designed to give end users ultimate freedom of choice regarding system layout, type and number of access points as well as level of security. In addition, SALTO easily adapts to changing requirements and can deliver scalability no matter what the retail business project size.



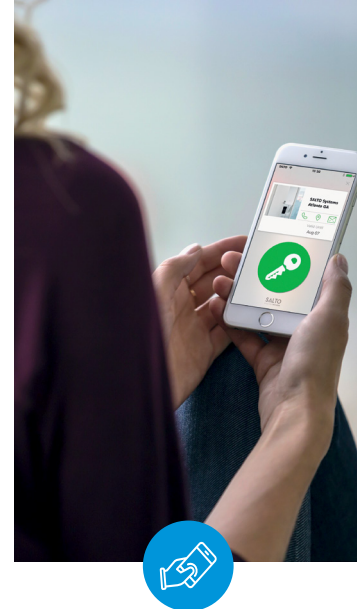
**SVN**  
STAND-ALONE NETWORK

Innovative, wire-free technology allowing stand-alone electronic locks and cylinders to read, receive, and write information via its operating smart cards.



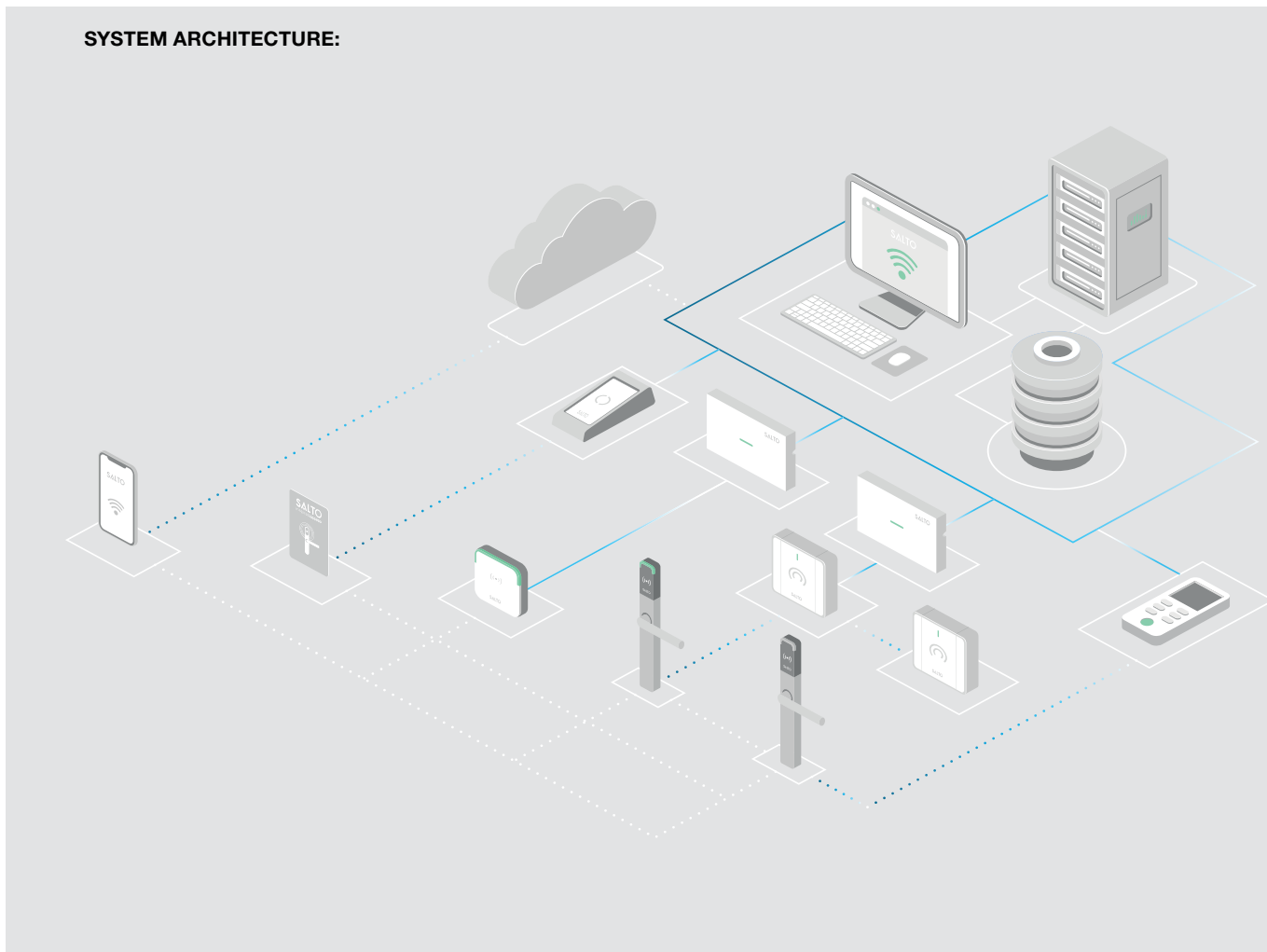
**BLUEnet**  
WIRELESS NETWORK

Access control system is networked through Bluetooth RF and is especially designed for doors where real-time control is required.



**JustIN MOBILE**  
MOBILE ACCESS

Replace the need for physical keys or keycards by incorporating smartphones into your access control routine. With SALTO JustIN Mobile app, your smartphone is your key.

**SYSTEM ARCHITECTURE:**


## PROACCESS SPACE MANAGEMENT SOFTWARE

Manage your building, doors, user, visitor and security your way. Increase the effectiveness of your access control operations with a secure, scalable and flexible building management platform. Get the flexibility and functionality you need with SALTO ProAccess Space management software. An intuitive user-centered, web-based interface enables systems operators to complete a myriad of tasks and manage access across multiple zones, areas or partitions 24/7, from a single interface.

SALTO's Space platform offers several ways to integrate with third-party systems. This includes interfaces and APIs for connecting SALTO smart lock technology to video surveillance, vehicle access, biometrics, time & attendance, escape door control systems, intrusion alarm, and many more.

## MAIN FEATURES AND BENEFITS

**Manage and secure your building's access plan for all your facilities right from your desk.** SALTO web-based and mobile access control technology make it simple to manage and configure your building access plan.

**Designed to be easy and intuitive,** allowing system administrators to manage doors and user keys in just a few easy steps, and in real-time.

**Advanced access control capabilities.** Access control technology platform designed to give end users ultimate freedom of choice regarding system layout, type and number of access points, as well as level of security.

**Secure and smart.** SVN data-on-card, BLUEnet Wireless, SVN-Flex and JustIN Mobile access technology embedded onboard every access point around the building makes keyless, wire-free mobile and keyless experience a reality.

# TAKE ADVANTAGE OF INTEGRATIONS

## ENJOY SALTO KS FEATURES INTEGRATED ON COWORKING MANAGEMENT TOOLS.

As part of SALTO’s cloud-based wireless locking solution SALTO KS, KS Connect allows 3rd party software and service companies to integrate with SALTO KS, and enrich their offering.

By connecting SALTO KS with your coworking space management tool, members can book rooms and get access for those rooms through the same app. Members can receive their mobile keys during the booking process by simply selecting a date and a time frame.

Your staff can focus on what matters the most and provide the best member experience in your coworking space. Leave it to SALTO KS to unlock doors and show activity insights!

The automated meeting room access is awesome! SALTO KS integration saves us a lot of time when setting up new users!

—  
Balster van Duijn  
Wheelhouse, Amsterdam



### ANDCARDS

Effortless coworking space management. You get everything for billing, communicating with members, delivering benefits and services. Members book rooms and desks, find events, communicate, and get your services, in a few taps.

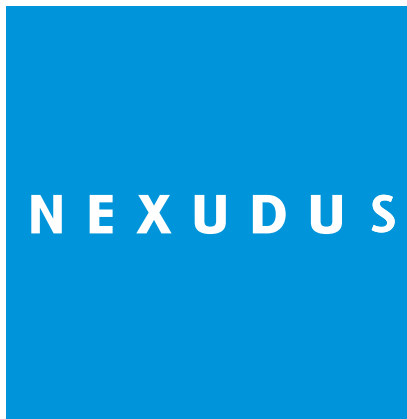
BRANDED WEB AND MOBILE APPS

HANDS-OFF OPERATION FOR ADMINS

EASY-TO-USE FOR MEMBERS

INTEGRATIONS, ZAPIER AND API

FREE SUPPORT AND TRAINING



### NEXUDUS

Nexodus has become a reference in the coworking industry and is featured as the most comprehensive management tool to run your space.

INVOICE & ONLINE PAYMENTS

BOOKINGS AND EVENTS

CRM

CHECK-IN AND ACCESS CONTROL

REPORTS



### OFFICERnD

OfficeRnD is a management software helping coworking and shared workspaces automate operations, maximize productivity, and improve the member experience.

MEMBER MANAGEMENT

AUTOMATE BILLING AND PAYMENTS

MEETING ROOM MANAGEMENT

REPORTS ON KEY BUSINESS METRICS



### **BISNER**

Bisner offers you a customized coworking platform to manage your community, promote your coworking space, and interact with your members.

**FRONT DESK OPERATIONS**

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**ONLINE RESERVATIONS**

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**ACCOUNTS RECEIVABLE**

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**KEY ISSUING OR GUEST CHECK-IN**

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### **ZAPFLOOR**

Workspace management software for coworking spaces. ZapFloor has everything you need to efficiently manage your workfloors so you can focus on what really matters.

**AUTOMATIC BILLING**

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**MEETING ROOM MANAGEMENT**

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**OPERATIONS DASHBOARD**

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**EVENTS AND MANAGE COMMUNITY**

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### **COHERENT**

Coherent is an all-in-one coworking space management tool handling everything from invoicing and payment processing to booking and resource management.

**BOOKINGS**

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**AUTOMATED INVOICING**

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**FLEXIBLE MEMBERSHIPS**

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**ACCESS CONTROL**

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**LEAD MANAGEMENT & ANALYTICS**

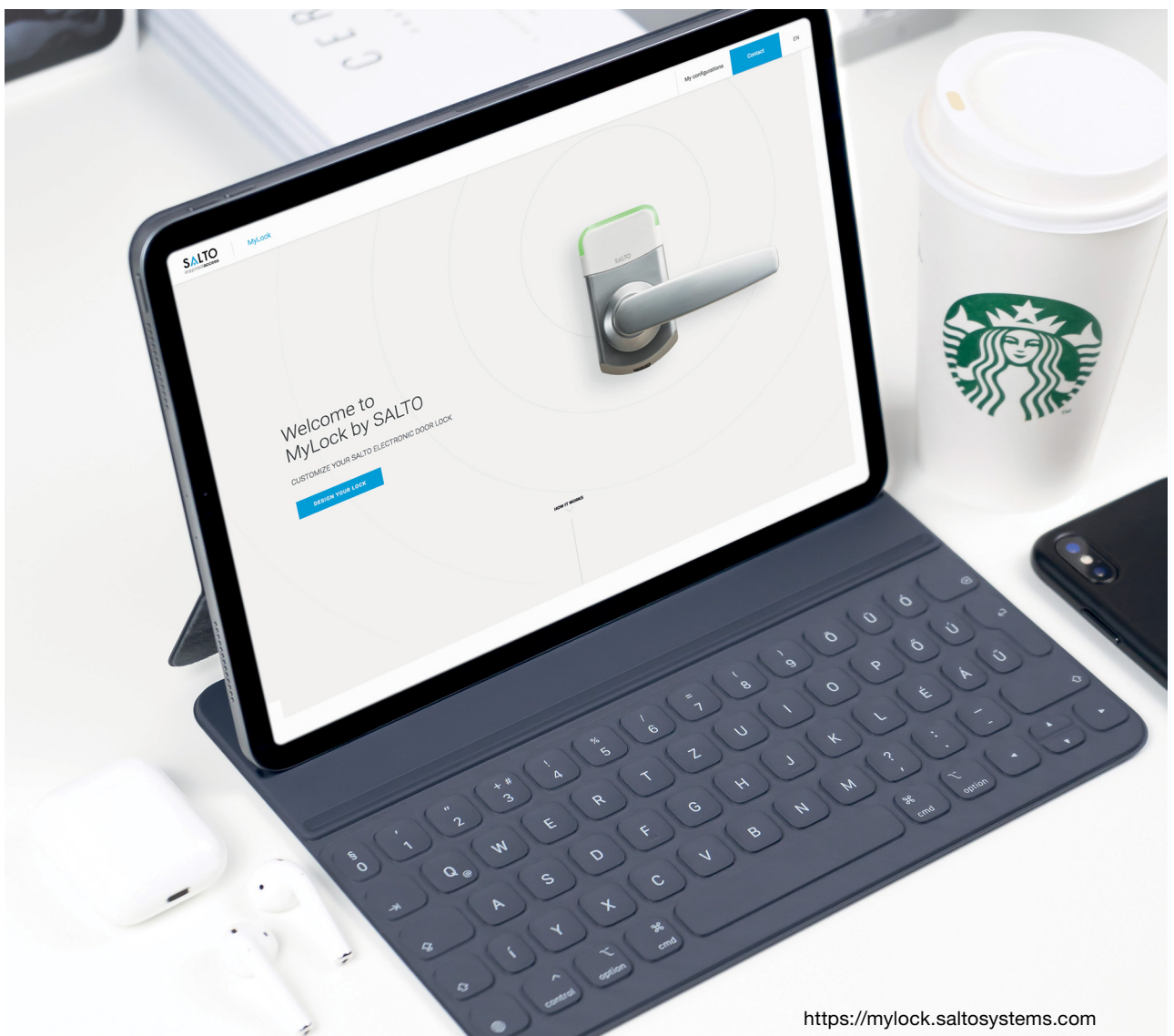
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## BUILD YOUR OWN DOOR

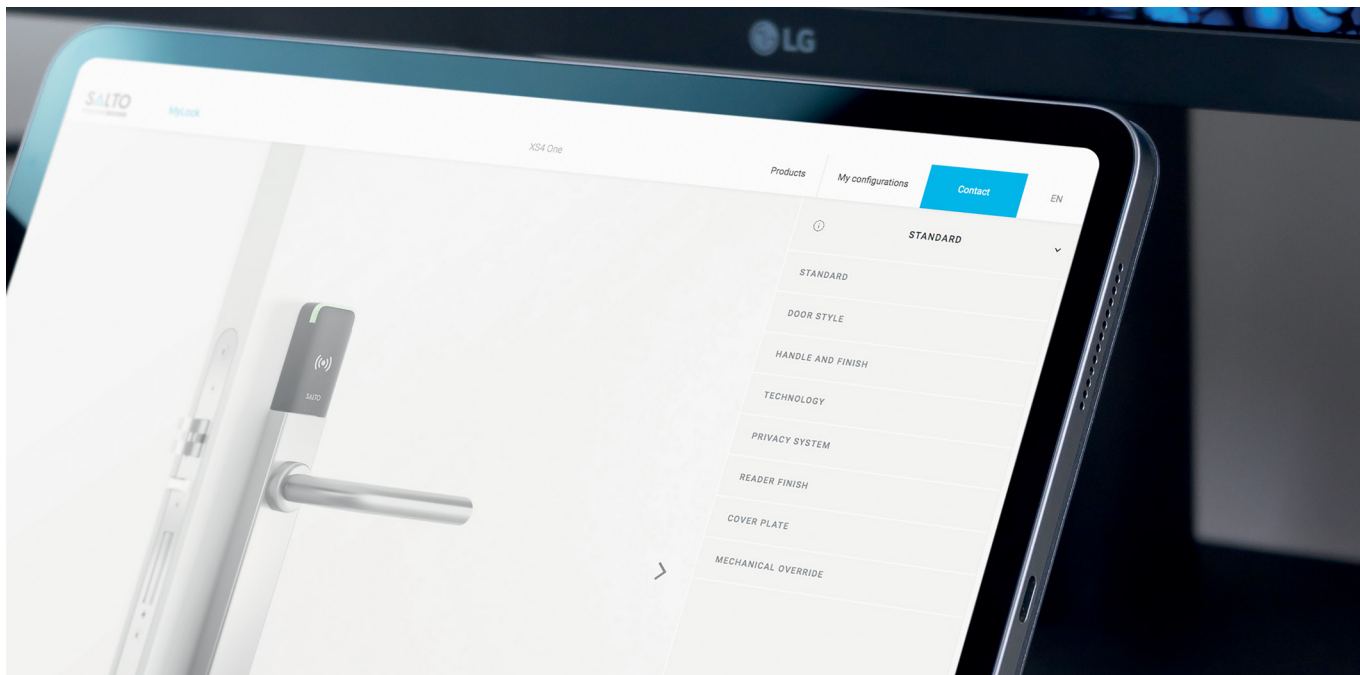
### CUSTOMIZE YOUR ELECTRONIC SMART DOOR LOCK

Select an electronic smart lock model and door type and customise your SALTO door lock with a range of colours, finishes, and handle options with the SALTO MyLock configurator.

The innovative MyLock tool allows for complete visualization and customization of the locking solutions chosen by the user. By accessing the webpage, the user is able to select the door lock model online to configure and create a customised door by personalising everything.



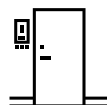
<https://mylock.saltosystems.com>



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### CHOOSE YOUR ELECTRONIC SMART LOCK MODEL

Choose your favorite electronic smart lock model (ANSI, Euro, or Scandinavian standards) to create your customised door and personalise everything.



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### CHOOSE YOUR DOOR TYPE AND SELECT A HANDLE DESIGN

Choose a door type, finish, handle design, and lockset finish that match your working space.



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### DOWNLOAD AND SAVE YOUR SETTINGS

Once the door configuration is complete, you can store and compare it against previously-configured door lock models or save it as a PDF.



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### CONTACT US

Send us your selection, ask us a question, or just contact us for a demo.

## THE RIGHT PARTNER

If your security and risk management is posing a challenge, and you're considering a move to an electronic access control system, it's essential to choose the right partner. One who understands your needs and the technology that will best meet them. A partner who has worked with councils just like yours and helped them reap the benefits of electronic access control.

SALTO is that partner, so talk to us about how we can help.



*Steve* **BURTON**  
SECURITY SUPPLIES

### For more information

E: [enquiry@steveburtonsecurity.com](mailto:enquiry@steveburtonsecurity.com)

P: +612 60 413 811

or visit: [steveburtonsecurity.com](http://steveburtonsecurity.com)



### ABOUT SALTO SYSTEMS

SALTO was created with one objective in mind: to build a world-class access control system that's simple to use and efficient to manage. Our solutions give you the ability to secure all your access points and doors without the need for complex and expensive wiring.

**SALTO**  
inspiredaccess

 [www.saltosystems.com.au](http://www.saltosystems.com.au)