HOSPITALITY SOLUTIONS

Reliable electronic locking solutions to improve guest experience, hotel management, design and security for hotel rooms, suites, back-of-house, meeting space infrastructure and more.

Much more than a guest room lock.

saltosystems.com.au

SMART ACCESS CONTROL

INTRODUCING THE NEXT LEVEL OF CONNECTIVITY WITH YOUR GUEST

Since 2001, SALTO Systems has been delivering state-of-the-art, wire-free and keyless electronic access control solutions and has established a strong presence in the hospitality industry, developing innovative and reliable electronic locking solutions that improve guest experience, hotel management, design and security.

SALTO is driven by continuous innovation and is committed to developing the most technologically-advanced and aesthetically pleasing electronic locking solutions. Our pioneering SALTO Virtual Network SVN data-on-card platform provides stand-alone, networked locking solutions that continue to set SALTO apart. From the beginning, our technological expertise has evolved to leading positions in both cloud technology and mobile access solutions.

SALTO's access control technology platforms for hotels benefit the guest experience and enhance staff accessibility with unprecedented flexibility and security. Our complete premium electronic lock solutions – which include sleek designs that match any hotel décor – cover every corner of the access control spectrum from back-of-house organization to guest room management, with one easy-to-use system for hotels of all types and sizes.

The SALTO hospitality electronic locks and mobile solution provides the optimal guest experience and the best utilization of hotel rooms, suites, and meeting space infrastructure.
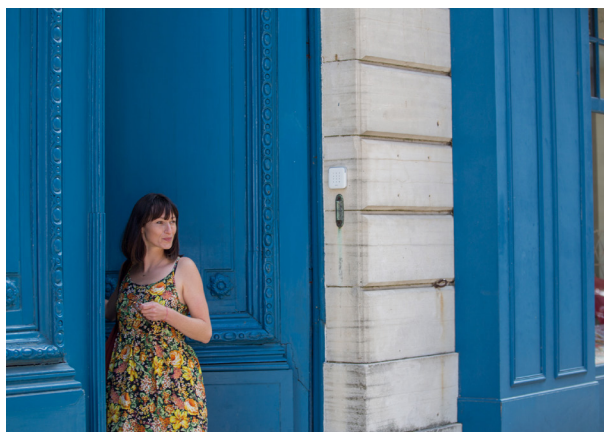
ABOUT SALTO

GLOBAL COMPANY, LOCAL SUPPORT

SALTO Systems Oceania is your local business unit servicing the Australian and New Zealand markets. We have team members and technical support based locally across Australia and New Zealand.

21 YEARS, 40 MILLION DAILY USERS, 90 COUNTRIES

SALTO is the world leader in stand-alone, wire-free access control solutions. With SALTO you know you are getting a tried, tested and refined solution.

CERTIFIED, SUSTAINABLE, CARBON NEUTRAL

Meet sustainable building standards and energy-efficient certifications with SALTO products and features. SALTO Systems' factory headquarters is 100% carbon neutral. This is a major step in making keyless smart access technology sustainable.

WIDEST RANGE OF HANDLES AND FINISHES

The SALTO range is unique in its wide selection of handle types and finishes for the electronic lock range, ensuring that SALTO will complement a wide array of interior design.

HOSPITALITY SOLUTIONS
WE PROVIDE

GUEST EXPERIENCE

Smartphones for smarter access.

Incorporate new technologies that present exciting advantages to drive business to your hotel, providing your property with the cutting-edge technology to stand apart from the rest.

— **Mobile phones are the #1 item** brought on vacation by travellers.

— **2 out of 3 hotel online bookings** are made from a smartphone.

— **Mobile access presents new opportunities to drive business** for your hotel, improving both guest experience and hotel operations.
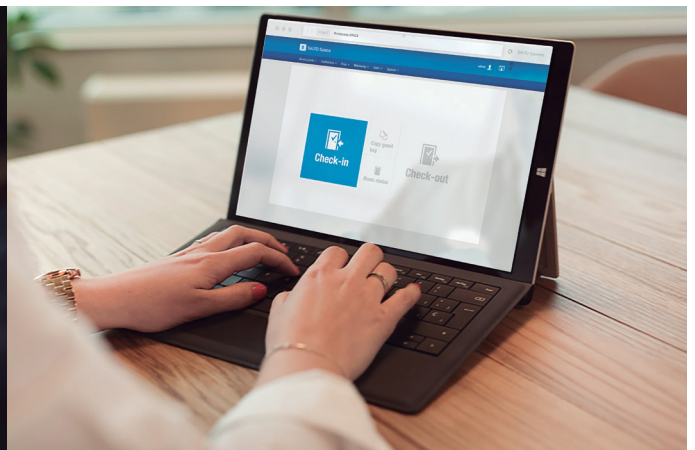
HOTEL MANAGEMENT

Streamlined operations from back-of-house to front desk.

Be part of the latest in hotel management, with a thorough understanding of hotel operations and guest needs while also providing the most advanced security management system for hotel properties.

— **Industry-specific software** that includes the same proven functionality that is already helping over 10,000 hospitality properties worldwide gain and maintain industry leadership.

— Quantifiable improvements that mean spending **less time on operations** thanks to tools that more effectively manage your hotel and incidents, and automate daily functions that free up staff to allow more interaction with guests.

— **Improves maintenance** planning and makes guest room turnover quicker and more coordinated.

DESIGN

High quality and superb design aesthetic throughout our electronic lock range.

Enhance your hotel's distinctive positioning with SALTO's range of product options that elevate your brand throughout the property.

— **Solutions for virtually every touchpoint** that can affect the experience of your brand, and create unique keyless experiences for your guests.

— Wide range of designs including renowned global handle manufacturers, offering **unique door handles.**

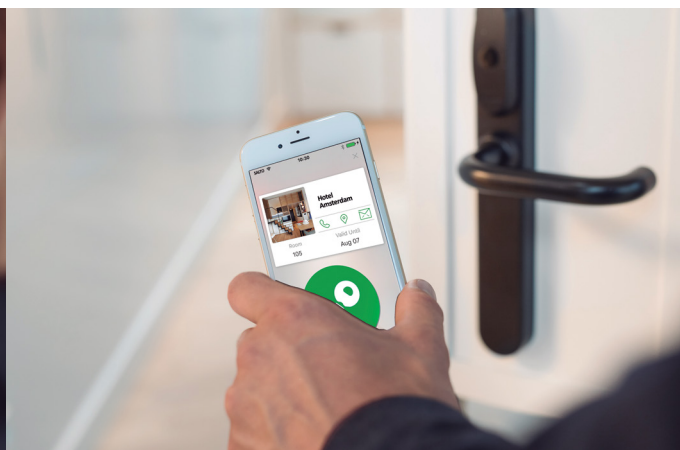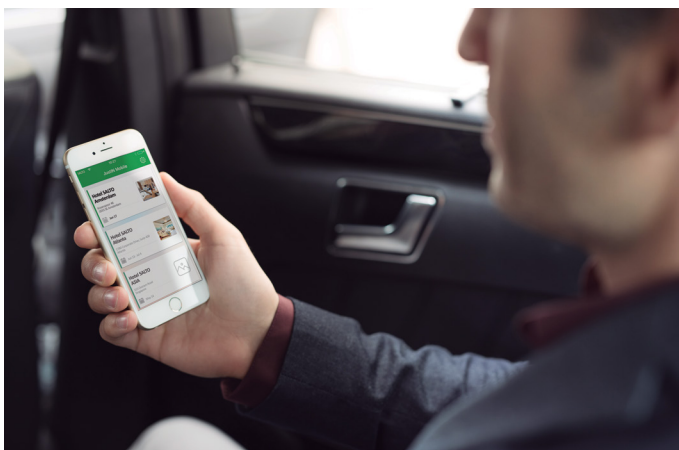— Access control solutions that **flexibly adapt to complement any hotel's style and door type.**

SECURITY

Comprehensive 24/7 access control that covers your entire property.

Achieve reliable security thanks to full integration capacities with third party hardware/software, providing safe, convenient and seamless guest access throughout the property.

— The natural movement of guests and staff is leveraged to **redefine your property's security** and improve overall access flow.

— **Peace-of-mind for everyone on the property:** from guests and staff, to suppliers and visitors.

— Full **control of who can access what, when and where in real-time**, and possible integration with CCTV, fire alarm, time and attendance, or other systems, centralized in one unique hotel management platform.
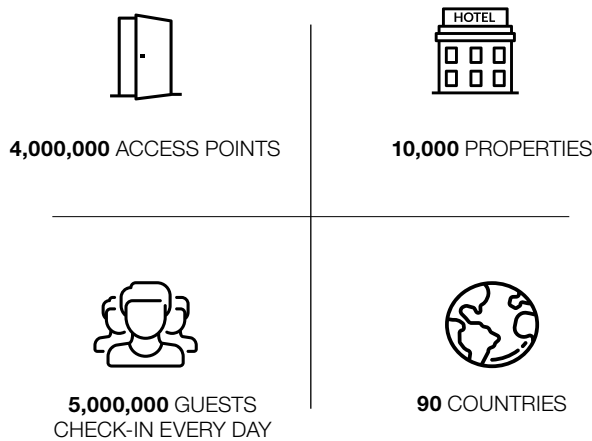
SOLUTION FOR
EVERY HOTEL TYPE

SOLUTIONS SUITABLE FOR ANY TYPE OF
GUEST ACCOMMODATIONS.

Security, efficiency and design are all essential aspects of access control in the highly competitive hospitality sector. SALTO offers complete solutions to each hotel type, both newly constructed and refurbished, by catering specifically to your needs, whether it be improving management performance or offering guests premium room wire-free room access with JustIN Mobile.

It's time to replace or upgrade your hotel electronic locking systems with SALTO wire-free access control technology. Our installed base of battery-operated electronic locks and solutions for the hospitality industry is one of the largest in the world.

4,000,000 ACCESS POINTS

10,000 PROPERTIES

5,000,000 GUESTS
CHECK-IN EVERY DAY

90 COUNTRIES

TRUSTED BY

Proven in hospitality environments around the world.

With over 10,000 hotel projects worldwide, the success of SALTO's know-how is clear. For 18 years, SALTO's solutions have continued to evolve to better meet the expectations of an ever increasingly demanding market. This excellence is seen in the long-term satisfaction and relationships that we have with clients and partners.

CLIENTS

BUSINESS HOTEL

Fast, hassle free check-in & check-out giving business guests peace of mind.

RESORTS

Scalable, flexible and wire-free secure access control solutions for large-scale premises.
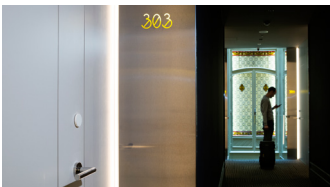
LUXURY HOTEL

Premium access control, combining cutting edge technology and designer locks to create a magical experience.

ECONOMY HOTEL

Efficient access control management aimed at value-based guest experiences.

BOUTIQUE HOTEL

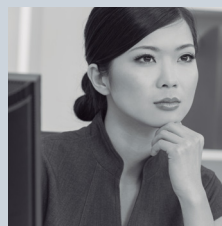Stylish products that fit the look and feel of the property, focused on a unique guest experience.

HOSTELS

Improved cost-savings and management allow better security and control while keeping on budget.

JONATHAN
IT Manager

"SALTO offered me a great variety of solutions, making it the perfect fit for my hotel. Their wireless solution helped me avoid costly work on my building in addition to reinforcing my room management monitoring. A big plus is their collaboration with Colombo Designs, with an astonishing array of handles to offer. SALTO represents top notch quality."

SAMANTHA
Front Desk Manager

"Our SALTO Systems equipment was implemented in 2010 to facilitate the management of our staff. SALTO ProAccess SPACE has been a game changer in regards to time allocation and efficiency. Having total control of my team while knowing where my guests are helped me transform their hotel stay, and also better understand their needs. My customers are satisfied and so am I."

JULIANA
Operations Manager

"SALTO is a company who sets their standards very high, from the outstanding quality of their products to exemplary service and support levels. The fact that we have installed thousands of locks at our hotels without a single failure, speaks volumes for the confidence we have in partnering with SALTO for the long term."
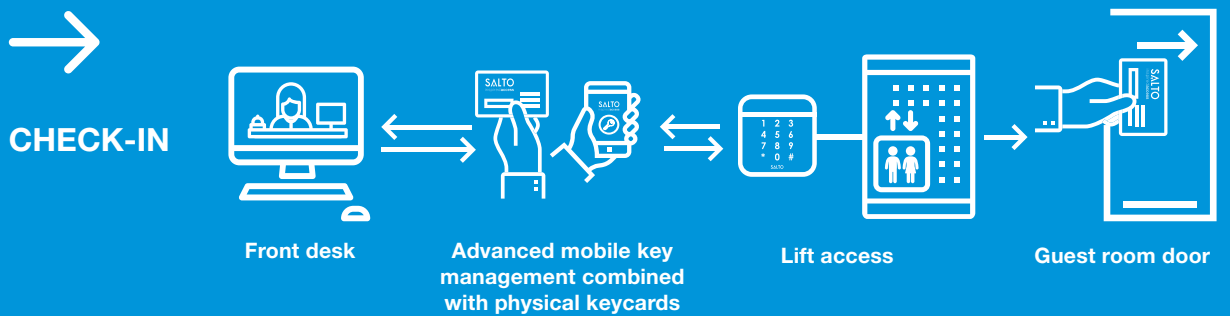
MICHAEL
General Manager

"My clients always praise the fact that SALTO's products work flawlessly and they truly appreciate being able to choose between key card and mobile access with the JustIN Mobile app. They are never inconvenienced and have a feeling of being at home and not being a hotel guest. I personally enjoy not having to worry about lost keys, and changing my staff accreditations in no time when I need it."

CORE TECHNOLOGY

SPEEDING UP CHECK-IN AND SIMPLIFYING HOTEL STAFF MANAGEMENT.
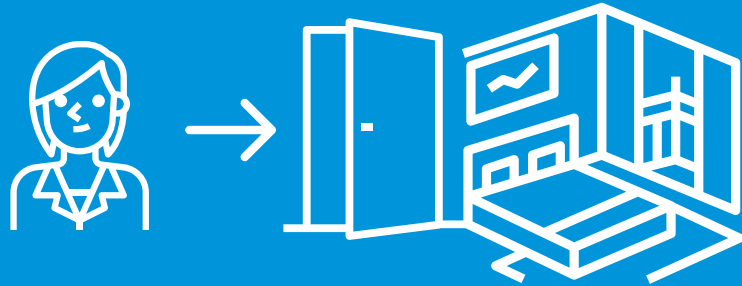
For the Hospitality market, SALTO has developed specific add-ons, which allow hotel clients to easily control all their access and guest management needs with one wire-free, easy-to-use system. SALTO suits all sizes and types of hotels, providing an optimal guest experience and the best utilization of a hotel's rooms, suites and meeting space infrastructure.

CHECK-IN

| Front desk | Advanced mobile key management combined with physical keycards | Lift access | Guest room door |

SVN DATA-ON-CARD

Designed for use in hotels, SVN data-on-card enables guest and staff to work in a wire-free environment so there is no need to hard wire. SALTO offers a mobile and smart card-based system that permits the lock and the guest key to communicate via SVN. Standalone, virtually networked, wired and wireless smart locks, all working within a single access control technology platform designed for Hospitality.
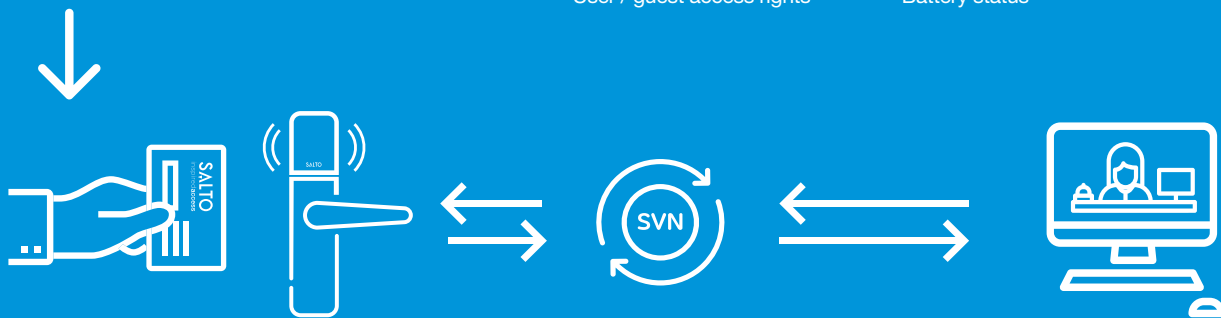
Guest card transmits to door lock:

• Deleted cards list
• User / guest access rights

Electronic lock transmits to guest card:

• Access event
• Battery status

Guest card transmits to system via SVN-Flex wireless access points or IP online readers:

• Guest / user access event
• Visited door battery status

Electronic lock / Online reader transmits to guest / user card:

• Deleted card list
• Updated guest / user access rights
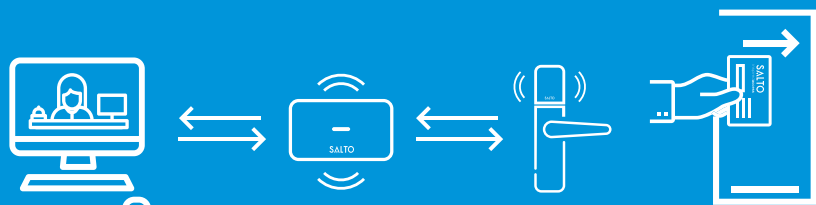• Expiry date renewal

ProAccess SPACE functions:

• Check-in and check-out
• Add or delete staff users remotely
• User profiles updated easily (calendars, shifts ...)
• Dynamic event audit trail
• Remote stand-alone device battery status report
• Expiry date renovation

BLUEnet WIRELESS

The advanced SALTO BLUEnet online wireless solution is the next step in battery operated access control. SALTO's BLUEnet Wireless solution brings real-time two-way encrypted communication between our wireless locks and the operator.

ProAccess SPACE functions:

• Guest key management
• Instant extended stay
• Instant room change
• Key cancellation
• Room status monitoring

• Battery status
• Remote emergency opening
• Remote emergency locking
• Opening function mode

Beyond the real-time benefits that come from being wireless, the system includes SVN technology.
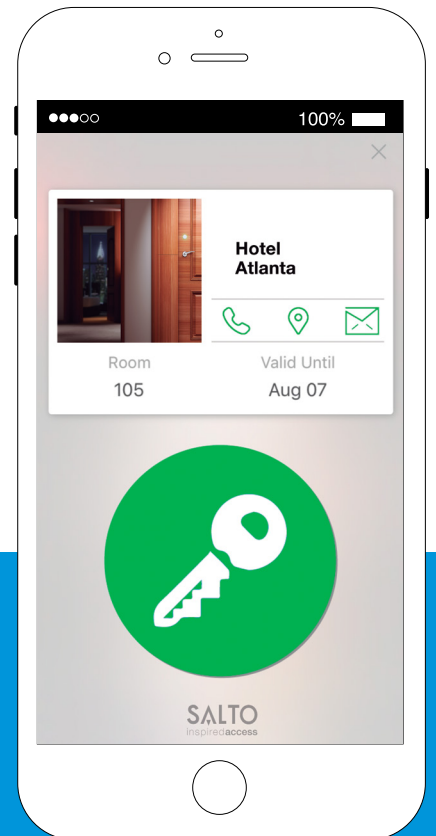
MOBILE ACCESS

SALTO's JUSTIN MOBILE TECHNOLOGY ALLOWS GUESTS TO USE THEIR SMARTPHONE AS THEIR ROOM KEY.

The intuitive SALTO JustIN Mobile app communicates securely via the Cloud and enables guests to receive a room key online, anytime and anywhere. When guests arrive at your hotel, they can choose to go straight to their room and receive their key on their phone, or they can ask for assistance at reception. It is their choice.

Technologically cutting-edge, SALTO JustIN Mobile technology means the end of lost key hassles, expense and waste. Plus, the technology isn't limited to hotel rooms – it can also be used on main entrance doors, elevators, car park barriers, meeting rooms, etc.
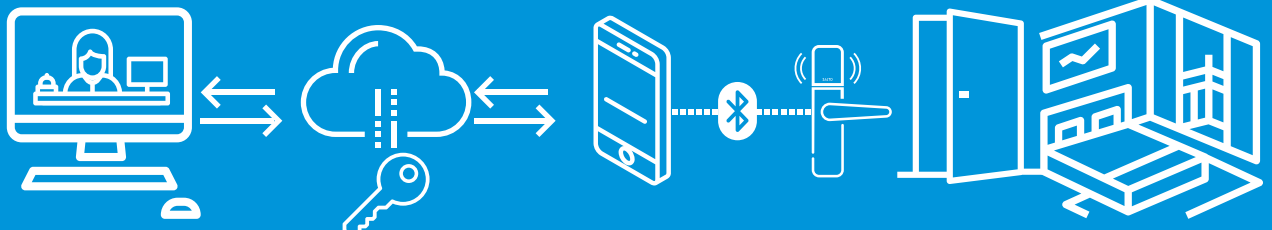
JustIN Mobile SDK:
iOS and Android software development kit (SDK) for the development of apps for JustIN Mobile access operating technology to make it easy and secure to incorporate smartphones as a part of your access control solution.

JUSTIN MOBILE APP

The JustIN Mobile app uses the latest in technology to communicate securely via the Cloud and enables hotel guests to receive their room key online, anytime and anywhere. The JustIN Mobile app is completely secure as keys cannot be duplicated, unlike mechanical keys or some low-security RFID technologies. The encrypted data transfer uses SSL (Secure Socket Layer) AES 128-bit encryption opening procedures to ensure secure transmission.

Check-in:

New access rights given by system administrator.

OTA:

New rights sent OTA (Over The Air)

JustIN Mobile APP:

Guests receive their keys online, anytime and anywhere at a registered and verified smartphone.

Guest Room Lock:

Guests select and open their room door, and automatically, the app sends confirmation that the door has been opened back to the front desk, even for doors equipped with standalone electronic locks.

THE EVOLUTION OF THE GUEST EXPERIENCE

Provide your guests with a hotel experience they value and want to repeat by facilitating their check-in without sacrificing their security and comfort.

SIMPLE AND SAFE

Increase security and prevent fraud by improving control of staff access and management of their access rights. Lost key instant cancellation for staff and guest's security and peace of mind. Automatic guest key cancellation after check out for increased security.

JUSTIN MOBILE FEATURES

SECURE

—
Smartphone authentication technology for verifying a mobile user's identity: PIN / Fingerprint.

—
Encrypted data transfer between phone and lock means secure authentication.

—
Fast and highly secure data transmission and anti-cloning technology protection.

BETTER GUEST EXPERIENCE

—
Online door audit trail tracking.

—
Online key management.

—
Instant extended stay.

—
Instant room change.

—
Personalized promotions.

—
Works on IOS and Android smartphones.

HOTEL ROOM MANAGEMENT

—
Minimize lost key expenses.

—
2-way communication to know when even offline locks have been opened via the app.

—
A true welcome for your guest.

—
Positioning as smart hotel, technologically cutting-edge.

STAFF & SECURITY OPERATIONS

—
Back-of-house and staff operational efficiencies.

—
Lock audit trail and low battery status monitoring for maintenance needed operations.

—
Dynamic staff key management. Automatic key renewal and cancellation.

—
Cancel guest and staff keys, updating the lock's blacklist through the user's mobile.

FRONT DESK
MANAGEMENT SOFTWARE

EASY-TO-USE SOFTWARE ALLOWS HOTEL MANAGEMENT TO SEE THE HOTEL, NOT JUST A CHECK-IN SCREEN.

When guests arrive at a hotel, they want to check-in quickly and make the best of their time, either for professional purposes or leisure. That means all the steps of the check-in process need to work flawlessly, from issuing a card to the guest to them being able to access their room, swimming pool, spa or other amenities.

For the Hospitality market, SALTO has developed specific add-ons, which allow hotel clients to easily control all their access and guest management needs with one easy-to-use system. It suits hotels of all types and sizes to provide better utilization of hotel rooms, suites and meeting space infrastructure.

ProAccess SPACE hotel add-ons include functionalities such as mobile guest keys (BLE), group check-in, real-time re-rooming and real-time extended stay. In addition to these, other key hotel features make it easy to control all the guest rooms and back-of-house doors, online and offline, from one central location.

PROACCESS SPACE

ProAccess SPACE is compatible with leading property management software (PMS) such as Micros FIDELIO, New Hotel, Protel, Infor, etc., and can also be used to manage SALTO Intelligent Energy Saving Devices (ESD).

USER FRIENDLY

Web-based software with a user-centered interface that is simple and secure to use.

SECURE

Display what's happening around your hotel and take control of every access point from guest rooms to guest service doors and back-of-house by means of one unique system providing reliable access control 24/7.

FLEXIBLE

For use in any type of hotel, from those that need to control just a small number of rooms, up to the very largest resort properties that need to control thousands. Running the same system on different front desk workstations is not a problem.

EASY TO MAINTAIN

Free update program, no installation required and catered to your needs.

SMARTPHONE-BASED

Easy to incorporate mobile access control for some or all guests and staff where their smartphone can be used as the key. Can be used with or as a replacement to RFID contactless credentials.

PMS

Powerful and secure Hotel Property Access Management Control system designed to fulfill the front and back office needs, while being compatible with most property management software.

ELECTRONIC HOTEL LOCKS

ALL-INCLUSIVE ACCESS CONTROL SOLUTIONS
TAILORED TO SUIT YOUR HOTEL'S NEEDS.

SALTO's broad product range covers every aspect of the access control spectrum, from back-of-house, guest services doors, to guest room door management.

SALTO Hospitality provides an access control an access control system for the hospitality sector with unprecedented flexibility.

INTELLIGENT LOCKING SYSTEM

GUEST ROOM

WIRELESS ELECTRONIC LOCKS

Much more than a guest room lock.

GUEST SERVICES

SECURITY DOORS

Smarter access control.

BACK-OF-HOUSE

SIMPLIFYING PHYSICAL ACCESS CONTROL
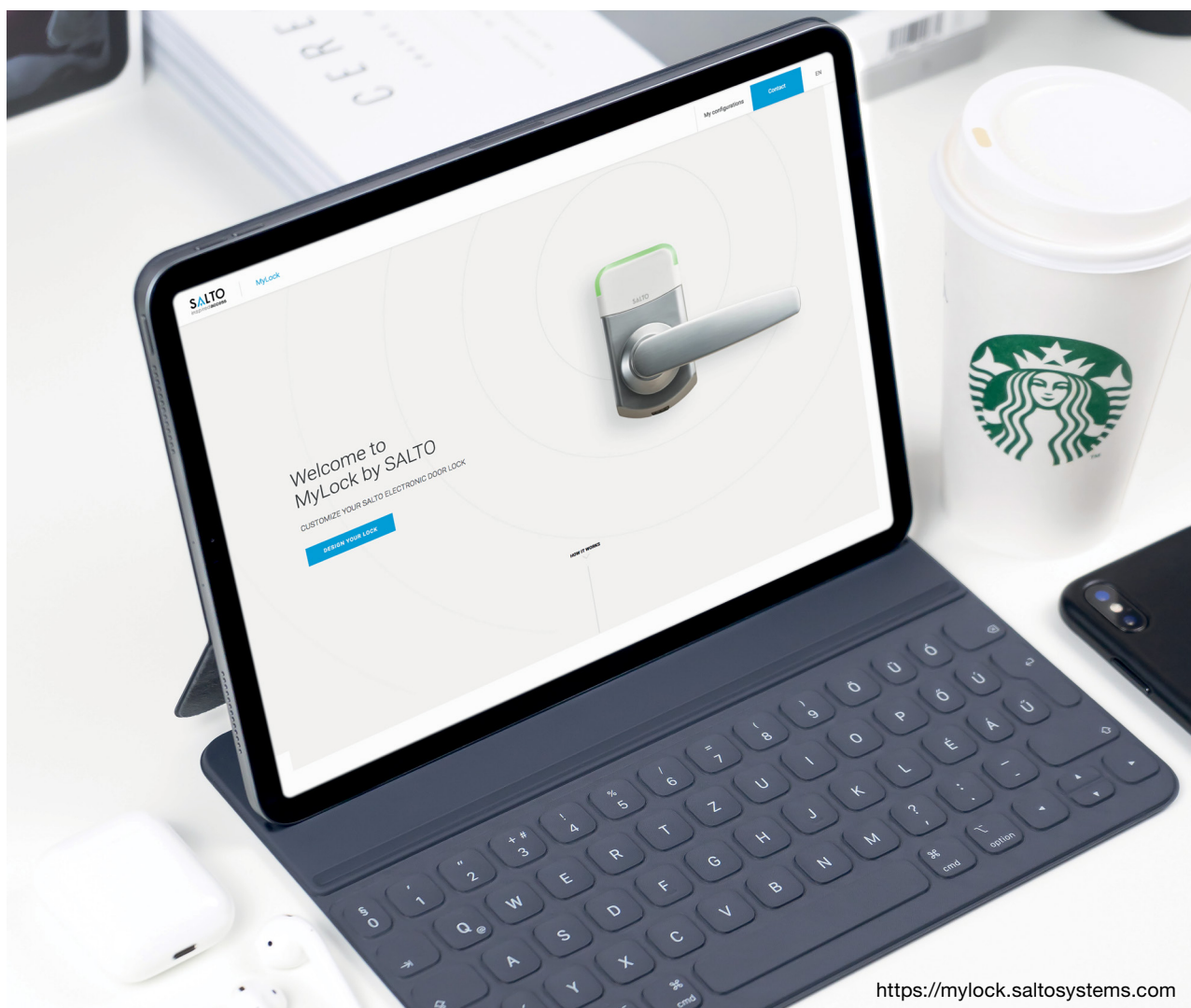
Solutions for virtually every access point.

BUILD YOUR OWN DOOR

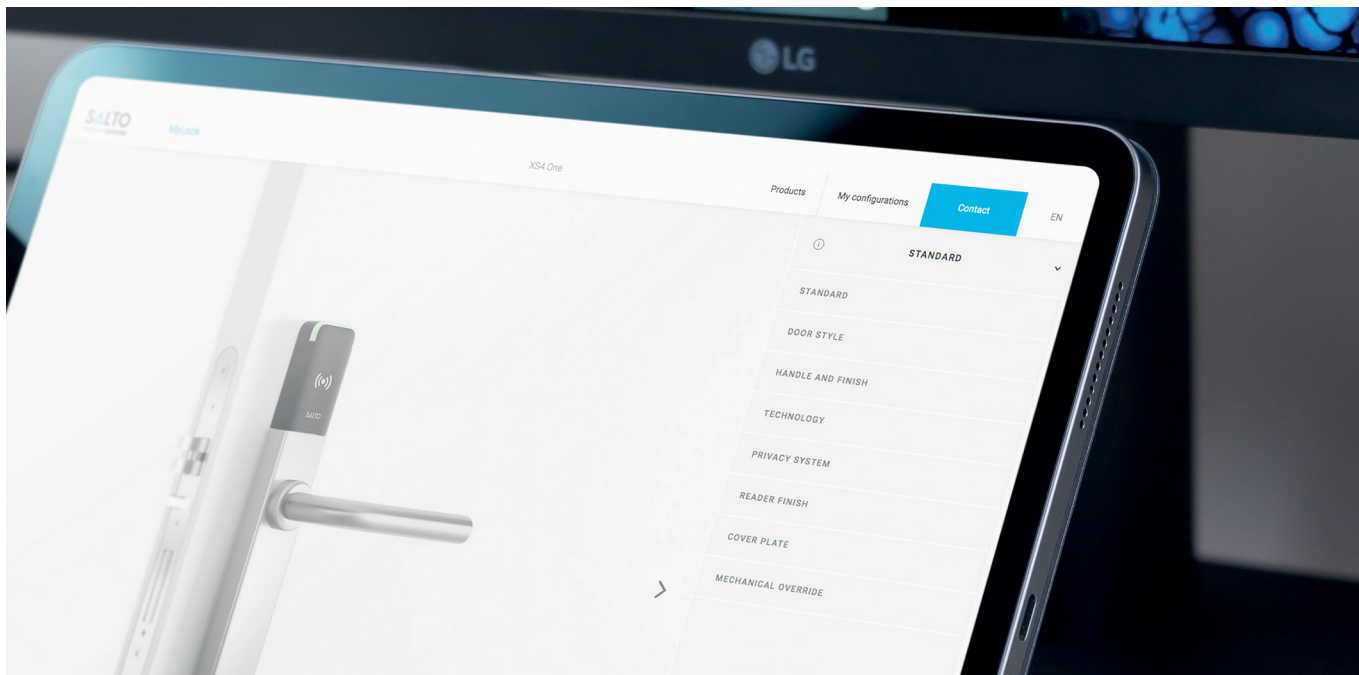## CUSTOMIZE YOUR ELECTRONIC HOTEL DOOR LOCK

Select an electronic hotel lock model, door type and customize your SALTO door lock with a range of colours, finishes and handle options.

This innovative tool allows for complete visualization and customization of the locking solutions chosen by the user. By accessing the webpage, the user is able to select the door lock model online to configure and create a customized door by personalizing everything.

SALTO Hospitality continues to innovate by launching a unique tool for the hospitality industry.
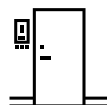

https://mylock.saltosystems.com

CHOOSE YOUR ELECTRONIC HOTEL LOCK MODEL

Choose your favorite electronic hotel lock model (ANSI, Euro or Scandinavian standards) to create your customized door and personalise everything.

CHOOSE YOUR DOOR TYPE AND SELECT A HANDLE DESIGN

Choose a door type, finish, handle design and lockset finish that match your guest room door.

DOWNLOAD AND SAVE YOUR SETTINGS

Once the door configuration is complete, you can store and compare it against previously-configured door lock models or save it as a PDF.

CONTACT US

Send us your selection, ask us a question or just contact us for a demo.

TECHNOLOGY PARTNERS

Our access control solutions are focused on simplicity and efficiency, removing complicated and expensive wiring and introducing wireless technology and mobile access with real long-term advantages for hoteliers. One aspect that differentiates SALTO's Hospitality access platform is the ability to combine and incorporate it with other room, building and management systems, increasing efficiency at a managerial level and optimising security for your premises.

Whether you seek guest apps, PMS, room management systems, check-in solutions or complete building management systems solutions – you will find them by connecting to the SALTO Hospitality technology partner network.

The best way to develop valued solutions is to build strong partnerships with leading companies. By working with excellent partners in related industries, SALTO is able to offer the most complete and reliable hospitality solutions.
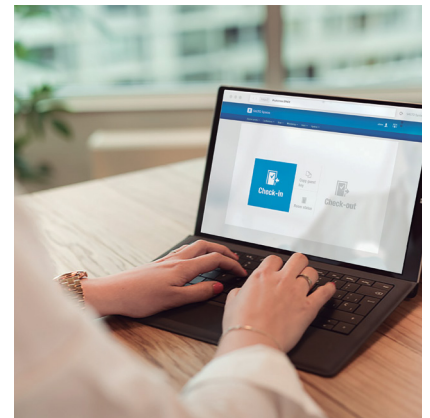

GUEST APPs

Valuable partnerships with reputable providers of Mobile App services for the hospitality industry. SALTO and our partners are driven by the opportunity for our hotel clients to provide a superior guest experience to their clients, whether by offering mobile functionalities or superior management standards.

DIRECT BOOKINGS

CHECK-INS AND CHECK-OUTS

GUEST LOYALTY PROGRAMS

MOBILE ACCESS

PMS

SALTO Hospitality solutions are compatible with most of the PMS software providers of the industry, making property management easier and more efficient.

FRONT DESK OPERATIONS

ONLINE RESERVATIONS

ACCOUNTS RECEIVABLE

KEY ISSUING OR GUEST CHECK-IN

CHECK-IN SOLUTIONS

Checking in and out of hotels will never be the same again! Significant innovations and progress mean guests can choose how and when they check-in or out, thanks to the support and expertise of SALTO Hospitality's key partners.

KIOSK CHECK-IN

PAYMENT SYSTEMS

TABLET CHECK-IN

MOBILE ACCESS / GUEST KEY ISSUING

RMS - ROOM MANAGEMENT SYSTEM

RMS is automated software and hardware applications that serve to control the various aspects of a guest's room. SALTO has created key partnerships in this field and incorporates the latest RMS technology with the most comprehensive wire-free access control system.

ENERGY EFFICIENCY/ENERGY SAVING SYSTEMS

GUEST PRESENCE

REMOTE DIAGNOSIS OF ROOM EQUIPMENT

IPTV

BUILDING MANAGEMENT SYSTEMS

For the complete control of a property, a flexible and truly integrated framework must first be put into place. BMS combines all functions of a hotel property system into an automated network, grouping security aspects such as time and attendance systems or CCTV video-surveillance.

CCTV VIDEO-SURVEILLANCE

TIME AND ATTENDANCE SYSTEMS

INTRUSION DETECTION ALARMS

PERIMETER SECURITY

THE RIGHT PARTNER

If your security and risk management is posing a challenge, and you're considering a move to an electronic access control system, it's essential to choose the right partner. One who understands your needs and the technology that will best meet them. A partner who has worked with venues just like yours and helped them reap the benefits of electronic access control.

SALTO is that partner, so talk to us about how we can help. Our solutions are used around the world in all types of accommodation venues, from boutique hotes through to globally renowned luxury brands.

Steve BURTON
S E C U R I T Y   S U P P L I E S

For more information

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P: +612 60 413 811

or visit: **steveburtonsecurity.com**

SALTO
inspired**access**
CERTIFIED
PARTNER

ABOUT SALTO SYSTEMS

SALTO was created with one objective in mind: to build a world-class access control system that's simple to use and efficient to manage. Our solutions give you the ability to secure all your access points and doors without the need for complex and expensive wiring.

www.saltosystems.com.au

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