
SMART LOCKS FOR AUTOMATED SELF-SERVICE HOTELS

Provide online self guest check-in check-out technology for automated self-service hotels of all types and sizes. SALTO KS is your cloud-based access control solution.

SALTO KS - Keys as a Service -



www.saltosystems.com.au

SALTO
inspiredaccess

Steve BURTON
SECURITY SUPPLIES





SALTO KS - KEYS AS A SERVICE - THE LEADING CLOUD-BASED ACCESS CONTROL SOLUTION

SALTO KS has established proven reliability and its recognised stability brings cloud access control to any business, providing vastly better functionality and performance than is possible in a traditional mechanical solution. A flexible management system that requires no software installation, nor the cost of a fully-wired electronic product; the only item you need to manage SALTO KS is an online device with an Internet connection.

The SALTO KS - Keys a a Service - platform is more than just a cloud-based smart locking solution, and by combining the locks with other devices, hotel operators can reach a level of convenience, performance and streamlined operations safely and more efficiently - eliminating the problems associated with traditional stand-alone access control systems.

When time-consuming operational tasks and processes are automated with the help of technology and automated self-service solutions, it puts the power to check-in and check-out in the hands of the guest and the power to do everything else in the hands of your staff to allocate their efforts and attention to guests in a more meaningful manner. This delivers a guest experience that will increase efficiency and security and improve your guest stay with a seamless check-in experience.

The SALTO Hospitality cloud-based technology and mobile solution provides the optimal guest experience and the best utilization of hotel rooms, common areas, and meeting space infrastructure.

SALTO HOSPITALITY

Since 2001, SALTO Systems has been delivering state-of-the-art, wire-free and keyless electronic access control solutions and has established a strong presence in the hospitality industry, developing innovative and reliable electronic locking solutions that improve guest experience, hotel management, design and security.

SALTO is driven by continuous innovation and is committed to developing the most technologically-advanced and aesthetically pleasing electronic locking solutions. Our pioneering SALTO Virtual Network SVN data-on-card platform provides stand-alone, networked locking solutions that continue to set SALTO apart. From the beginning, our technological expertise has evolved to leading positions in both cloud technology and mobile access solutions.

SALTO's access control technology platforms for hotels benefit the guest experience and enhance staff accessibility with unprecedented flexibility and security. Our complete premium electronic lock solutions – which include sleek designs that match any hotel décor – cover every corner of the access control spectrum from back-of-house organization to guest room management, with one easy-to-use system for hotels of all types and sizes.

The SALTO Hospitality electronic locks and mobile solution provide the optimal guest experience and the best utilization of hotel rooms, suites, and meeting space infrastructure.



CERTIFICATIONS



ISO 9001 / 14001

Regulatory compliance is essential in building trust and confidence in the effectiveness of our products, which is why we comply strictly to international product certifications. Certifications validate the quality of our products, ensuring consistent building quality and meeting environmental norms, while exceeding safety requirements in the hospitality sector.

ISO 27001

By achieving the ISO 27001 certification we have reduced the risks of an information security breach. The ISMS framework ensures proper risk management and has been set up for the development, maintenance, management and hosting of cloud-based smart lock solutions on behalf of SALTO Systems and their customers.

CARBON FOOTPRINT

In an effort to minimise any negative impact our business practices may have on the environment, our packaging is fully FSC certified. Our raw material sourcing is carefully curated to reduce our carbon footprint.

HOSPITALITY SOLUTIONS WE PROVIDE



GUEST EXPERIENCE

Smart technology for smarter access.

Incorporate new technologies that present exciting advantages to drive business to your hotel, providing your property with the cutting-edge technology to stand apart from the rest.

- **Mobile phones are the #1 item** brought on vacation by travellers.
- **2 out of 3 hotel online bookings** are made from a smartphone.
- **Cloud-based access control technology presents new opportunities to drive business** for your hotel, improving the guest experience and hotel operations.

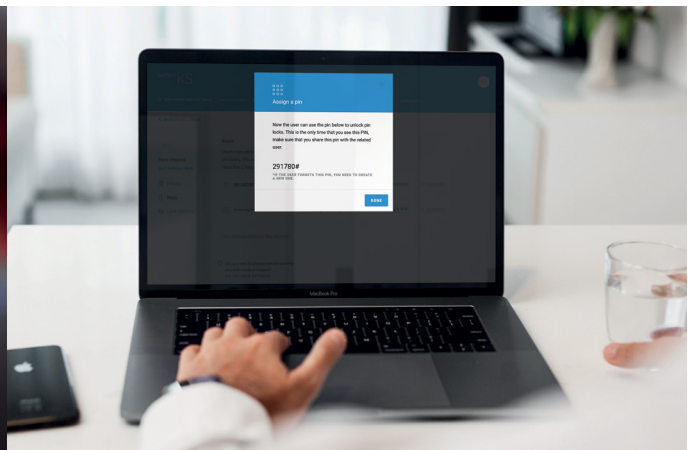
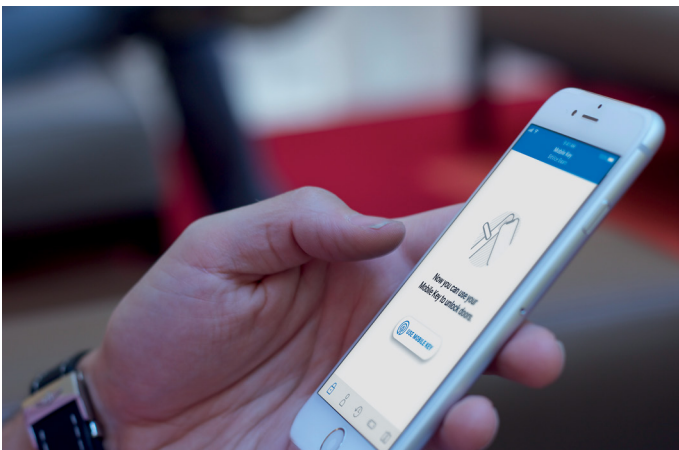


HOTEL MANAGEMENT

Automate hotel operations & drive efficiency.

Be part of the latest in hotel management, with a thorough understanding of hotel operations and guest needs, while also providing the most reliable easy-to-use and easy-to-implement management software.

- **SALTO's cloud-based wireless locking solution** allows PMS (Hospitality Property Management Software) and service companies to integrate with SALTO KS and enrich their offering.
- Quantifiable improvements that mean spending **less time on operations** thanks to tools that more effectively manage your hotel and incidents, and automate daily functions that free up staff to allow more interaction with guests.
- **Improves maintenance** planning and makes guest room turnover quicker and more coordinated.





DESIGN

High quality and superb design aesthetic throughout our electronic lock range.

Enhance your hotel's distinctive positioning with SALTO's range of product options that elevate your brand throughout the property.

- **Solutions for virtually every touchpoint** that can affect the experience of your brand, and create unique keyless experiences for your guests.
- Wide range of designs including renowned global handle manufacturers, offering **unique door handles.**
- Access control solutions that **flexibly adapt to complement any hotel's style and door type.**



SECURITY

Comprehensive 24/7 access control that covers your entire property remotely.

Achieve reliable security thanks to full integration capacities with third-party hardware/software, providing safe, convenient, and seamless guest access throughout the property.

- The natural movement of guests and staff is leveraged to **redefine your property's security** and improve overall access flow.
- **Peace-of-mind for everyone on the property:** from guests and staff, to suppliers and visitors.
- Full **control of who can access what, when, and where in real-time**, and possible integration with CCTV, intercom, time and attendance, or other systems, centralized in one unique hotel property management platform.



CLOUD-BASED SELF CHECK-IN & KEYLESS ACCESS FOR ANY HOTEL PROPERTY

STREAMLINE YOUR OPERATIONS AND AUTOMATIZE YOUR HOTEL

For the seasoned traveler, a smooth check-in and check-out goes a long way. Swapping your keys for a cloud-based access control solution just might be a better investment than you think.

Provide online self-guest check-in and check-out technology for the hotel industry, unlocking guest experience value through customer self-service with one easy-to-use cardless system for automated self-service hotels of all types and sizes.

NOT JUST FEATURES: SOLUTIONS



24/7 SMART FRONT DESK: Go beyond your guests' expectations with minimal manpower. Short stay providers and marketplaces for long-term rentals can now define a check-in and check-out date and time for their guests, simplify the trip, and enable an overall digital and keyless experience.



MANAGE ANYWHERE: Operate your hotel from any location. Available in the cloud, accessible on any device. Now your staff can work completely untethered. Make changes to rates and availability on-the-go and transform the guest experience.



DRIVE REVENUE AND ANALYZE DATA: Improve your property occupancy forecasting, understand your operations to make data-driven decisions and simplify hotel operations. Helping you to focus on guest experience, automates operations and saves you time, analyzing data to better manage your business.



INTEGRATE EASILY: Cloud-connected service platform, stay ahead of market trends, and connect to your preferred PMS solutions.



HOW DOES IT WORK?

PIN CODE ENTRY FOR GUESTS IS EASY FOR YOU & EASY ACCESS FOR YOUR GUESTS

The SALTO KS cloud-based solution for self-service hotels allows you to simplify processes such as check-in and check-out and enable an overall digital experience. Before the guests arrive at your hotel, they can choose to go straight to their room and receive their PIN code on their phone, or they can ask for assistance at reception for their room check-in. It is their choice.

Technologically cutting-edge, SALTO KS technology means the end of lost key hassles, expense, and waste. Plus, the technology isn't limited to hotel rooms – it can also be used on main entrance doors, elevators, car park barriers, meeting rooms, etc.



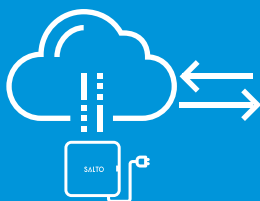
MOBILE CHECK-IN & PIN CODE ENTRY

With SALTO KS self check-in keyless access, you can provide guests, suppliers, or visitors access to your hotel property and their room with a PIN code - and they do not even have to download an app!



Check-in:

Your reception is no longer available after 6 p.m.? No problem. It automates check-in and check-out, and automatically sends the PIN code.



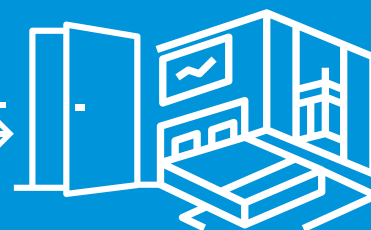
OTA:

New check-in and PIN code sent OTA (Over The Air).



PIN code:

Guests receive their PIN code online (email or SMS), anytime and anywhere, at a registered guest check-in.



Guest Room Lock:

Guests use their PIN code to open their room door, and automatically, the smart lock sends confirmation that the door has been opened to the front desk.

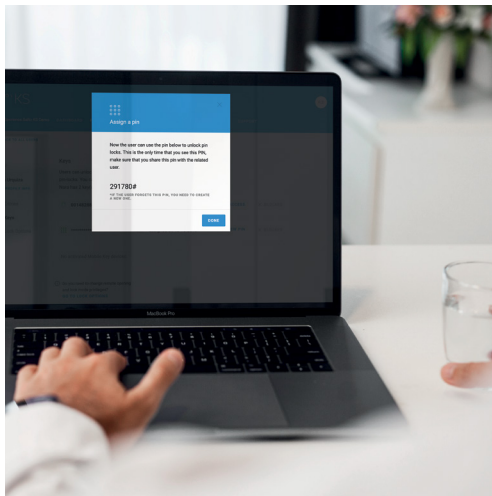
A SMARTER WAY TO MANAGE YOUR HOTEL ACCESS

Proven reliability and recognised stability bring the option of cloud access control to every business, providing vastly better functionality and performance than is possible with a traditional mechanical solution. Cloud-based access control is a flexible solution that requires no software installation, nor the cost of a fully-wired electronic product. All you need is an online device with an Internet connection.

SALTO KS is built for any hotel looking to manage guest check-in in an easy and secure way. No matter your hotel type or the size of your property, we've got the cloud-based access control solution that fits your needs.

UNDERSTAND THE SALTO KS ECOSYSTEM

SALTO KS is a simple, yet sophisticated, flexible cloud-based access control solution that fits the needs of your business today and tomorrow. The four parts of the SALTO KS - Keys as a Service - cloud-based access control solution are: Web & Mobile App, IQ, Electronic Lock & Smart Key.



WEB & MOBILE APP

EASILY GRANT SPECIFIC ACCESS

Have full control of all functions and features from the web app. And, while on the go, use the mobile app for keeping track of events, remote unlocking, and blocking.

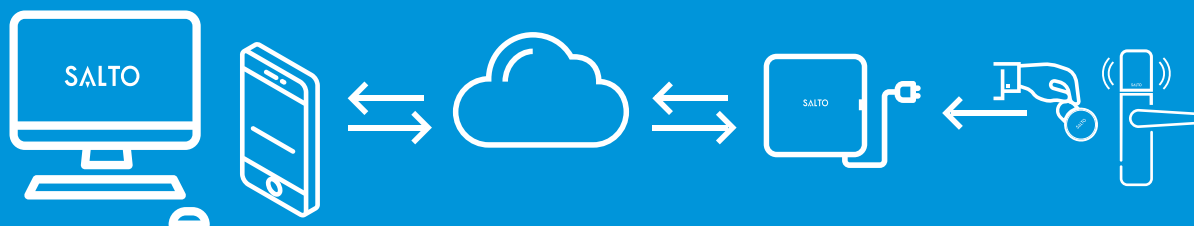


IQ

THE CENTRAL HUB OF YOUR SITE

The SALTO KS IQ receives all changes and settings from the SALTO KS application and ensures that all locks are updated within seconds. The IQ serves as the brain of your site, connects your wireless locks to the cloud, and can be extended by adding additional repeaters if needed.

HOW IT WORKS:



WEB & MOBILE APP

Your portal to your account, where you can create access groups, manage guests and users, and view entries to your properties from your computer or mobile devices.

CLOUD

SALTO KS cloud technology provides security with more simplicity, greater value, faster responses, and a better guest experience.

IQ

The IQ comes in different variants (Wi-Fi, PoE, cellular) to connect to the cloud and Bluetooth to connect to the SALTO KS smart lock.

DOOR LOCK

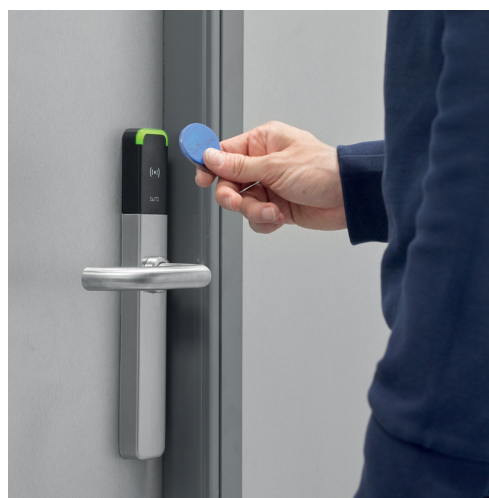
The user smart Tag or mobile triggers the lock to engage within seconds so guest or staff can enter easily and according to their access rights.



ELECTRONIC LOCK

WIRELESS & COMPATIBLE WITH YOUR DOOR

SALTO KS sites are equipped with wireless SALTO locks. SALTO locks can go on any door in the world, however unusual the door may be. SALTO offers a broad range of hardware including electronic locks or cylinders for main entry doors and guest rooms and wall readers for all electric doors, including gates. These solutions make smart access to any door possible.



SMART KEY

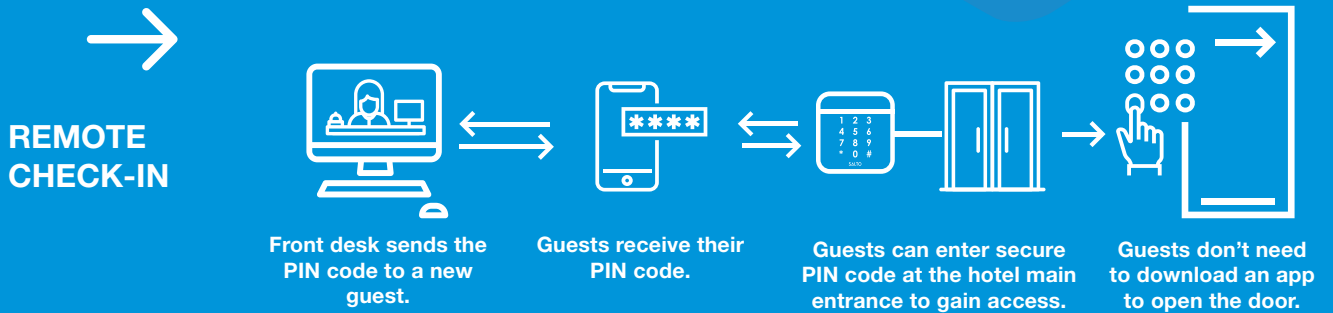
MOBILE, PIN CODE, OR SMART TAG ACCESS

You can always use your smartphone or a PIN code to unlock doors, but as a third credential you can also use Tags. A Tag is a physical device (contactless key fob) that works based on RFID. With a built-in secured chip, an opening can be triggered by directly presenting the Tag to the lock.

KEYLESS SELF CHECK-IN

REMOTE ACCESS FOR GUESTS MAKES ACCESS EASY, CONVENIENT, AND SECURE.

For the Hospitality market, SALTO has developed specific add-ons which allow hotel clients to easily control a hotel property and guest management needs with one wireless, easy-to-use smart management system that requires no software installation. SALTO suits all sizes and types of hotels, providing an optimal guest experience and providing a wireless cloud-based smart locking solution with a modern range of features, without sacrificing security or design.

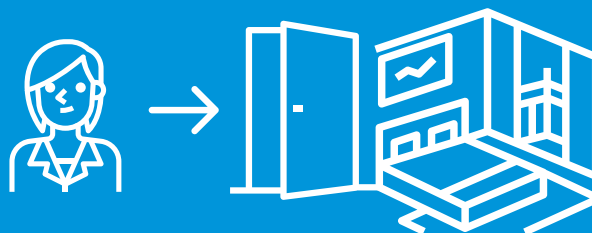


HOW IT WORKS

PIN CODE ACCESS

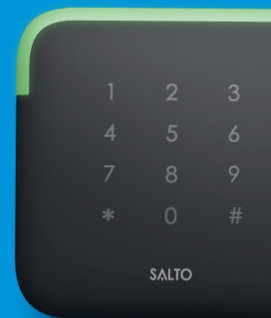
SALTO KS automatically generate a personal entry code that's valid from guest check-in to check-out.

Any reservation changes or cancellations activate and expire automatically. Once a guest checks out, the access to your hotel property cancels automatically. This saves time and effort and makes it much more convenient for early morning or late night check-in, without stress for guests and hosts.



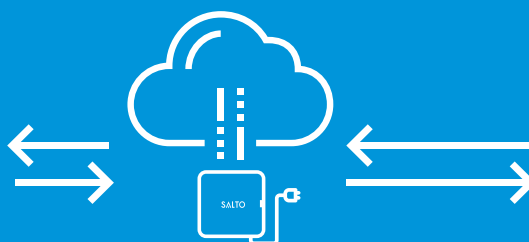
Guest can access 3 ways:

- PIN codes.
- Bluetooth mobile keys.
- Physical smart Tag keys.



Keyless access without using keys or installing a smartphone app:

- Guest access by unique access codes that are entered on the guest room door lock's keypad.



Automated online property management:

- Manage your property access and guest check-in on-the-go with your smartphone any time in any place.



Guest check-in and check-out any time in any place.

- Select the duration and validity timeframe for each guest PIN code.
- Track who enters your property and when.
- No need for key exchanges or rekeying lock when keys are lost.
- Unlock both main entrance and guest room door.

TYPES OF PIN CODES

Designed for granting access to guests remotely. These will help you to optimize the efficiency and security of your property.

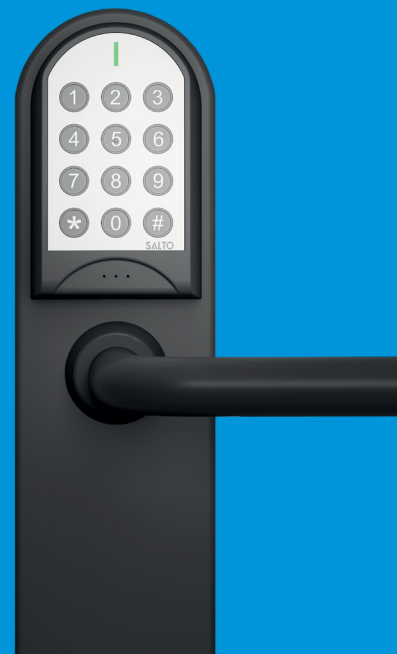
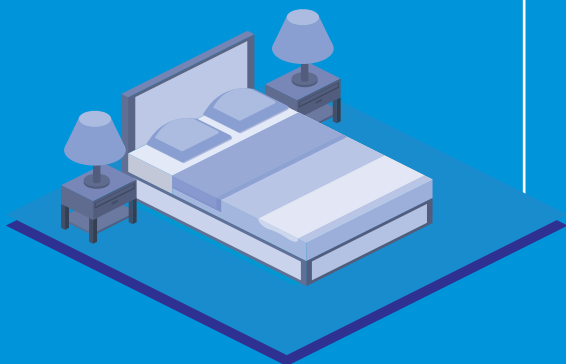
Small and independent hotels can completely automate its key issuing operations and enhance guest experience.

Temporary PIN code

- Select the exact time and date with guest check-in and check-out details.
- Duration PIN codes are only valid for a temporary pre-configured period of time.

Permanent PIN code:

- Staff and trusted property providers are given a permanent PIN code to come and go freely unless or until their user profile changes, is canceled, or their access has been revoked.
- Every single PIN code opening by a user generates an access event. You can use these events to monitor and track a user's journey.



ACCESS MADE EASY AND SECURE

KEEP ONE TAG WITH UNLIMITED KEYS

Heavy keychains are now a thing of the past. With SALTO KS your users say goodbye to mechanical keys and collect all their access rights on a single Tag, which can be added as a guest to multiple systems as well. There's no need to make copies or replace the lock if keys are lost or stolen, mobile keys and Tags have never been more secure. Open your door via PIN code, smart key Tag, remotely, and even from your smartphone.

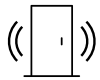
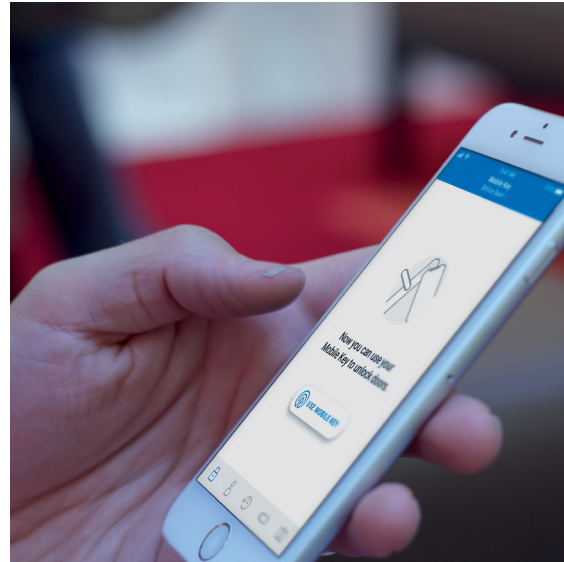


MOBILE KEY

TAP AND UNLOCK WITH MOBILE KEY

With SALTO Bluetooth Low Energy locks you can unlock doors with Mobile Keys.

It's time to say goodbye to mechanical keys. Now there's a better and easier way to access. All you need to do is activate Mobile Key in your SALTO KS app and tap your phone on the reader of the lock. Users can receive Mobile Keys anytime and anywhere, making issuing and receiving access rights much easier and more flexible.



REMOTE OPENING

OPEN DOORS FROM ANY DISTANCE

Let guests in more conveniently than ever. SALTO KS lets you open doors from anywhere, anytime. Whether it's a visitor who arrived earlier than you or a new employee without a Tag, you can unlock doors for your guests via remote opening functionality from anywhere around the world. All you need to do is swipe left!





PIN CODE

TYPE IN A PIN DOOR CODE

With the new SALTO door code locks, there is no need to carry any Tags. Type your PIN code and enjoy the convenience of unlocking your door using the smart lock keypad; or generate and assign a secure and unique PIN code for your guests to let themselves in — no matter where you are — and never worry about carrying or losing keys again.



SMART TAG

YOUR TRUSTWORTHY BACKUP

Tags replace that ring of keys and grant designated access to visitors, employees, or even delivery services. Simply assign a Tag and define when and where that Tag can go. If a Tag is lost, simply block and assign a new one, and even receive a notification if someone tries to enter with a blocked smart Tag.



ELECTRONIC LOCKING PLATFORM

SMART LOCKS DESIGNED TO BE SECURE

SALTO delivers an easy-to-use electronic locking platform that integrates all your physical security needs through smart, wireless, and battery-operated smart locks, giving you all the latest user access information for virtually all of the doors in your facility.

SALTO offers a broad range of hardware, making smart access to any door possible. Designed to cover every access point type and with the latest technologies to protect against advanced attacks, SALTO's electronic locking platform technology leverages industry-leading security practices, including advanced encryption to provide users a secure and seamless keyless and mobile experience.



DOOR COMPATIBILITY & STANDARDS

Totally wire-free and compatible with most European, Scandinavian, and ANSI mortise locks and tubular latches.



EASY TO INSTALL

Designed to be installed in doors with existing locks, with no need for additional modifications or wiring.



SECURITY STANDARDS & CERTIFICATION

Industry security standards ensure the quality and durability of locks with extensive tests and certificates, defined benchmarks of operation, and security.



DESIGNED TO COVER EVERY ACCESS POINT

Extensive range of electronic locks, cylinders, and readers to cover all the needs of any type of building.



SECURE MOBILE ACCESS

Complete mobile-compatible electronic locking platform makes it easy and secure to incorporate smartphones as a part of your access control solution.

SALTO ELECTRONIC LOCKS & PERIPHERALS

SALTO offers a wide selection of aesthetically-designed electronic locks and wall readers that can be deployed in commercial buildings. Our products are manufactured to the highest standards in Spain, comply with relevant local standards and regulatory requirements such as AS1428.1 relating to door lever handle specification, and tested for heavy usage and tough environments.

Please see below for some examples, and contact us for more information on our entire range.



XS4 ONE

Stand-alone electronic lock that includes the latest electronic components for future-proof compatibility. Fits even narrow frame doors.



XS4 WALL READER

A reader with optional keypad allows for the additional use of a PIN keypad option.



NEOXX PADLOCK

Incredibly tough and IP68 rated, this padlock brings the benefits of electronic access control to perimeter gates, equipment yards, storage areas and more.



XS4 MINI

For indoor applications: quick and easy install makes it ideal for retrofits. Wide range of finishes, handles and retrofit cover plates to meet installation needs.



NEO CYLINDER

Designed for doors where fitting an electronic escutcheon is not possible e.g. server racks, gates, cabinets, electric switches, sliding doors and more. IP66 rating.



XS4 ORIGINAL+

Specially designed for use on busy, high traffic doors that need additional strength.

Also available with keypad for PIN code access, ideal for SALTO KS and automated check-in.



XS4 LOCKER BLE

High-level security for a wide range of lockers, cupboards, cabinets, boxes, etc.



IQ

The IQ serves as the brain of your site, connects your wireless locks to the cloud and can be extended by adding additional repeaters if needed.

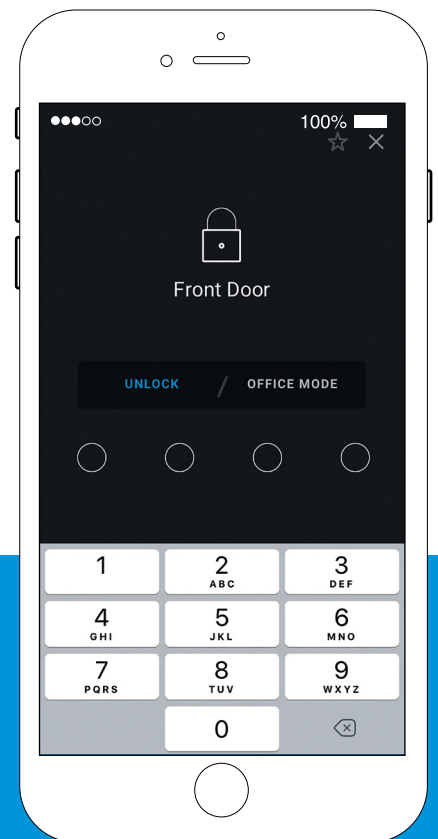
MANAGE YOUR HOTEL PROPERTY ANYWHERE, ANY TIME

WEB & MOBILE APP

SALTO KS is the perfect solution for any type of building facility because it gives management the capability to quickly assign access rights or delete them.

SALTO KS makes access control a smarter way to manage any access. Installation is easy and the solution is affordable – and can grow right along with your property. System administrators can forthwith and conveniently manage all user access through a simple and intuitive cloud-hosted access management web dashboard.

With SALTO KS, manage user keys, monitor all activity, and assign different access levels from any device, anywhere, anytime.



MOBILE APP:



CHECK-IN

View all check-in and incidents or remotely open a selected door.



ALERTS

Be informed on entry activity with messages and notifications.



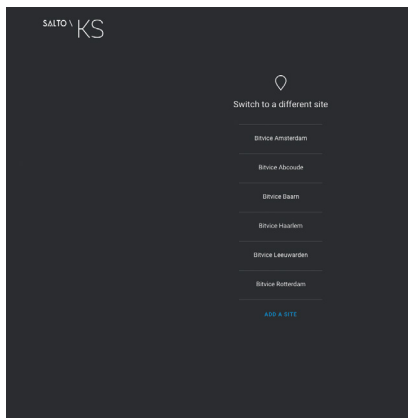
MOBILE ACCESS

Send or receive a mobile key or PIN code to open any door or gate with your phone.

The SALTO KS mobile app allows SALTO KS users to remotely manage and monitor their door access activity across all their SALTO KS systems:

- Swipe-to-open doors.
- Block/Unblock user's tags, in case someone lost their keys.
- Oversee events on all doors across all systems.
- Verify and open doors and block users with Touch ID.

HOW DOES WEB APP WORK?

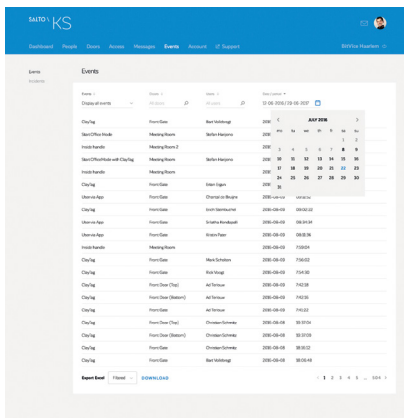


MULTI LOCATION

Manage multiple locations

SALTO KS offers a simpler way to create and manage your hotel property doors across multiple locations, simplifying the management of user hotel access.

Centralize access management and meet your property operation's changing needs across all locations with SALTO KS cloud-based fully wireless access control system.



EVENTS

24/7 real-time activity monitoring

Monitor all access activity 24/7 from any device in real-time. With SALTO KS you'll gain total visibility for all events and incidents related to your locks. From the web app you can even set email or push notifications for specific events; such as rejected entries, door left open, or low battery.



PROFILES MANAGEMENT

Managing access control with permissions and user roles

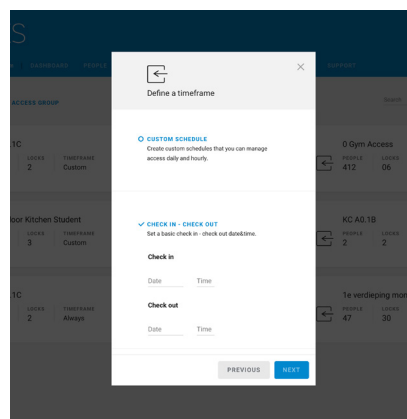
Create or invite users or create multiple guest profiles in just a few simple steps. With the SALTO KS web app you can determine the role of each user:

- Owner / Admin
- Super user / Basic user / Guest

Decide which doors, and at what times, the user has access and determine their rights:

- Remote opening
- Offline access
- Office mode rights

You have full control for user management with SALTO KS.



FRONT DESK

A seamless check-in experience

Bring together all the strengths of cloud access control technology and value-added features by simplifying all of your front office operations.

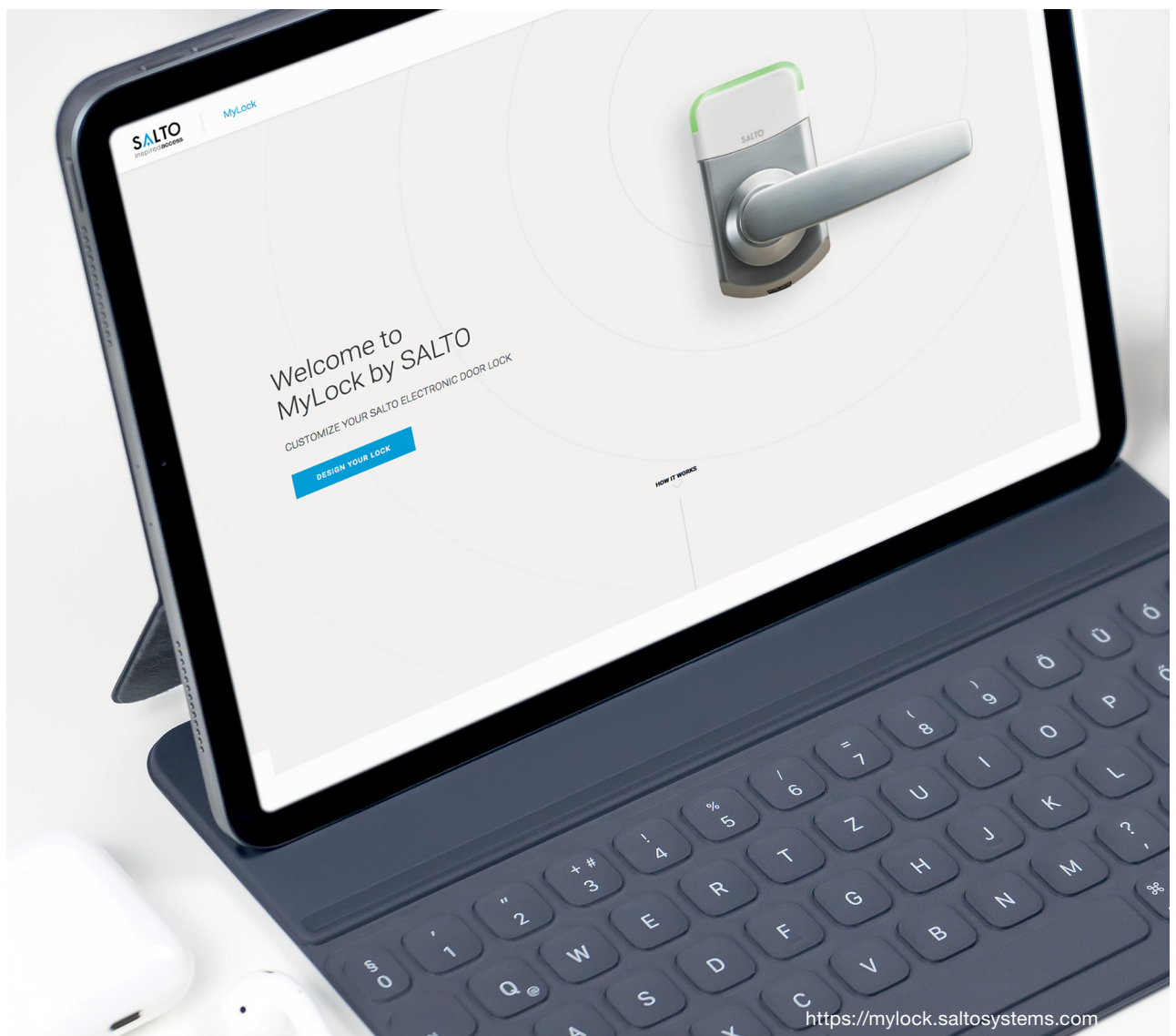
BUILD YOUR OWN DOOR

CUSTOMIZE YOUR ELECTRONIC SMART DOOR LOCK

Select an electronic smart lock model and door type and customise your SALTO door lock with a range of colours, finishes, and handle options with the SALTO MyLock configurator.

The innovative MyLock tool allows for complete visualization and customization of the locking solutions chosen by the user. By accessing the webpage, the user is able to select the door lock model online to configure and create a customised door by personalising everything.

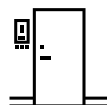
SALTO continues to innovate by launching a unique tool for the access control industry.





CHOOSE YOUR ELECTRONIC SMART LOCK MODEL

Choose your favorite electronic smart lock model (ANSI, Euro, or Scandinavian standards) to create your customised door and personalise everything.



CHOOSE YOUR DOOR TYPE AND SELECT A HANDLE DESIGN

Choose a door type, finish, handle design, and lockset finish that match your working space.



DOWNLOAD AND SAVE YOUR SETTINGS

Once the door configuration is complete, you can store and compare it against previously-configured door lock models or save it as a PDF.



CONTACT US

Send us your selection, ask us a question, or just contact us for a demo.

THE RIGHT PARTNER

If your security and risk management is posing a challenge, and you're considering a move to an electronic access control system, it's essential to choose the right partner. One who understands your needs and the technology that will best meet them. A partner who has worked with venues just like yours and helped them reap the benefits of electronic access control.

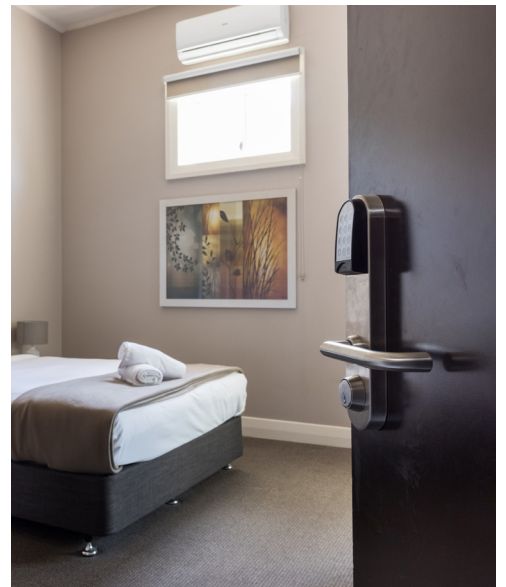
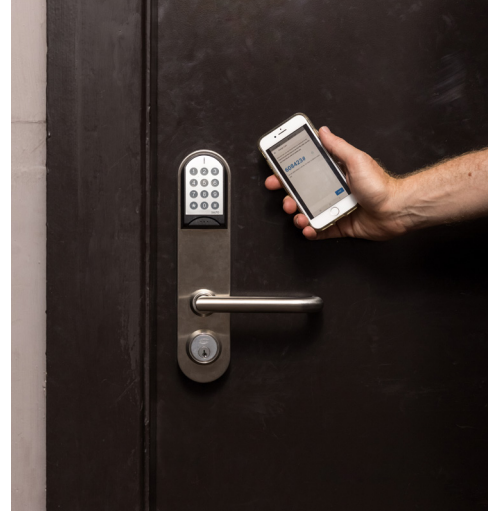
Steve **BURTON**
SECURITY SUPPLIES

For more information

E: enquiry@steveburtonsecurity.com

P: +612 60 413 811

or visit: steveburtonsecurity.com



ABOUT SALTO SYSTEMS

SALTO was created with one objective in mind: to build a world-class access control system that's simple to use and efficient to manage. Our solutions give you the ability to secure all your access points and doors without the need for complex and expensive wiring.

SALTO
inspired access

 www.saltosystems.com.au